

Speech by Mr Thomas Pang, CEO of Keppel Telecommunications & Transportation, at the Opening Ceremony of Almere Data Centre 2 on 30 October 2015

Professor Doctor Jan Peter Balkenende, Former Prime Minister of the Netherlands,

Mr John Neary, Ambassador of Ireland to the Netherlands,

Mr Ethan Chua, Deputy Chief of Mission & Counsellor, Embassy of the Republic of Singapore,

Mr Mark Pol, Vice Mayor of the City of Almere for Finance, Economic Affairs and Municipal Real Estate,

Mr Alexander Van Der Hooft, EVP Operations Business Market, KPN,

Ladies and gentlemen.

Good morning.

Introduction

1. Thank you for joining us here today for the opening of Almere Data Centre 2. This is Keppel's first greenfield data centre development in Europe, a significant milestone for Keppel T&T, as well as for the Keppel Group.
2. Keppel has a long and well-established history of engagement with the Netherlands. As you may know, we also have a presence in the offshore and marine sector here. The Keppel Verolme yard in Rotterdam was acquired in 2002 and is today a key yard in Keppel Offshore & Marine's global network.
3. What is lesser known, however, is that our link with the Netherlands stretches even further back. Keppel derived its name from Sir Henry Keppel, a British Admiral who was a descendant of Walter van Keppel of Gelderland, a province here in the Netherlands.

The Netherlands is a choice location for Keppel to establish its foothold with high quality data centres

4. As a Group, we have a total of five data centres in Europe, inclusive of a data centre in Offenbach am Main, near Frankfurt, Germany that was acquired by Keppel DC REIT, another arm of Keppel T&T just earlier this week.
5. Almere Data Centre 2, as our second data centre in the Netherlands, is a testament to the Netherlands as a choice location for high quality data centres. I am confident that this will deepen and strengthen our close ties in this country.
6. The Netherlands has seen tremendous growth in recent years as one of the top data centre regions in Europe. Particularly here in Amsterdam which hosts more than 60% of total data centre space in the country.

7. We have strong supporting infrastructure and opportunities to tap on green and renewable sources of energy. Amsterdam is also home to the Amsterdam Internet Exchange, one of the world's largest digital exchange platforms.
8. These factors place Amsterdam in a prime position to benefit from the digitization wave that is sweeping the globe.
9. Digital technology is now an integral part of our daily lives. From smartphones and social media, to high frequency trading in finance, more and more companies are riding the digitization wave. Microsoft estimates that the digital world now holds twice as many bytes of data as litres of water in our oceans.
10. Along with this comes the demand for reliable and proven data centre providers. As the trusted solutions provider to blue chip companies, financial institutions, government entities and multinational corporations, Keppel T&T is well-positioned to support Amsterdam's growth as a key data centre hub in Europe with our quality offerings.

Keppel addresses demand for high quality data centres while balancing environmental considerations

11. Even as we grow our data centre footprint, we seek to do so responsibly. The design, building and operating of Keppel T&T data centres across Europe and Asia-Pacific takes into account the environmental factors and considerations of the respective countries.
12. For example, the design of Almere Data Centre 2 allows us to use ambient air for our cooling needs for more than half of the year, something not possible with our data centres in tropical Singapore!
13. Such environmentally conscious designs have enabled Keppel to gain recognition for the green data centres in its portfolio. We will continue to explore green solutions like this to improve the energy efficiency in our data centres.
14. Keppel is exploring plans to integrate Almere Data Centre 2 into a larger Almere Data Centre Campus ecosystem that draws on surrounding green energy abundant in the Netherlands.
15. The nearby Flevoland Wind Valley is a rich source of renewable wind energy while the nearby Hoge Vaart canal can supply chilled water for data centre cooling. At the same time, waste heat from data centre operations can be recovered to warm nearby homes and offices.
16. Through these efforts, we hope to show that business growth can indeed go hand in hand with sustainability.

Conclusion

17. At this juncture, I would like to thank our customer, KPN and partner, Mercury Engineering as well as our Project Director, Karl Hennessey, who have worked hard us to make Almere Data Centre a reality today. We are delighted to work with like-minded and forward thinking companies like KPN and Mercury, who share our belief that environmental consciousness and commercial viability can go hand in hand.
18. On behalf of my colleagues in Keppel T&T, I would like to thank Professor Doctor Jan Peter Balkenende as well as Mr John Neary, Mr Ethan Chua, Mr Mark Pol and Mr Alexander Van Der Hooft for gracing this occasion. Your presence today has made this occasion even more special for all of us.
19. Finally, I would also like to thank everyone for taking time to join us today as we celebrate the opening of Almere Data Centre 2. I wish you a very pleasant day ahead.
20. Thank you.