

**KEPPEL CORPORATION LIMITED**

Co. Reg. No. 196800351N

(Incorporated in the Republic of Singapore)

**THIRD QUARTER AND NINE MONTHS 2016 FINANCIAL STATEMENTS****TABLE OF CONTENTS**

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# KEPPEL CORPORATION LIMITED

Address by Mr Loh Chin Hua, Chief Executive Officer

## THIRD QUARTER AND NINE MONTHS 2016 FINANCIAL STATEMENTS

### Welcome

1. Good evening. On behalf of my colleagues on the panel, welcome to the conference and webcast on our results and performance for the third quarter and first nine months of 2016.

### Macro Environment

2. Global growth remains slow. Weak demand in the major advanced economies, coupled with the transition to slower but more sustainable growth in China, are also weighing on global trade. Against these headwinds, GDP growth in Singapore has slowed. According to MTI's advance estimates, GDP grew by only 0.6% in Q3, compared to the same quarter a year ago, which is the weakest rate of growth since the 2009 global financial crisis.
3. The landscape for Offshore & Marine (O&M) remains very challenging. The big news for the Oil & Gas sector during the quarter was OPEC's announced deal to cut production. Although still scant on details, the news was welcomed by the oil market and we have seen oil recover to above US\$50 per barrel. Despite the gradual recovery in oil price, demand in the offshore market is expected to remain tepid. Oversupply remains a key concern in the offshore market, worsened by the overhang of rigs still under construction. With priority given to strengthening their balance sheets, the oil majors are expected to continue to hold back on offshore exploration expenditure. On a more positive note, we see continuing interest in FPSO conversions and production solutions such as tension leg platforms and semi-submersible production units, as well as opportunities in the development of specialised vessels.
4. Also resilient amidst the global slowdown are strong urbanisation trends, especially in Asia, driving demand for quality homes and offices, infrastructure and connectivity, which Keppel is well poised to meet as a provider of solutions for sustainable urbanisation.

### Building a Stronger Keppel

5. Keppel is responding with agility and resilience to the challenging environment, underpinned by our multi-business strategy.
6. Despite the strong headwinds affecting the O&M industry, Keppel O&M has remained profitable. Other divisions in the Keppel Group continue to bolster our earnings, with our Property business now the largest contributor, Infrastructure providing steady recurring income, and our data centre and asset management businesses serving as new areas of growth.
7. Rightsizing of our Keppel O&M business will continue as we prepare for an extended period of weaker demand for new oil rigs. We are not just cutting costs and surviving the downturn in the offshore industry, but are also investing prudently in new capabilities and exploring new markets and opportunities. Our aim, as always, is to emerge from this downturn stronger. We are looking at re-purposing the technology that we have developed in the offshore industry for other uses such as floating power plants and floating desalination plants. We expect that our O&M business will be increasingly diversified beyond just oil and gas.
8. In the short term, painful measures which have kept Keppel O&M profitable despite the sharp drop in revenues and operating profits will have to continue. Reflecting our solidarity as OneKeppel, senior management across all the Keppel business units have voluntarily taken a reduction in our monthly salary. The Directors of Keppel Corporation will also be proposing lower directors' fees for 2016 at next year's AGM. Whilst Keppel remains profitable, the voluntary cuts by Directors and senior management demonstrate our determination to hunker down, and deal squarely with the challenges we face. It is also the right thing to do, given the hard measures we have taken to rightsize our O&M Division and the sacrifices that our stakeholders have to make.
9. For our asset heavy businesses, such as Property and Infrastructure, our focus is on returns. In seeking higher returns, we proactively recycle our capital and co-invest with like-minded partners through platforms such as those in our newly-created Keppel Capital. We see strong investor demand for real assets such as data centres, power plants, offices and waste-to-energy plants, and Keppel can partner with investors to develop these assets from greenfield and brownfield. This partnership allows us to more ambitiously grow our Infrastructure and Property businesses and to capture value in the process, without overburdening our balance sheet.

10. We are also driving collaboration across the Group, to harness synergies, capture new business opportunities and create value for the Group. Later on, I will highlight examples of how collaboration within our Group has started to bear fruit.

### **Financial Performance**

11. In the first nine months of 2016, our business divisions achieved a net profit of S\$641 million. This was down 43% year-on-year, mainly due to lower profit contributions from O&M Division.
12. EVA was S\$39 million while our annualised ROE was 7.6%.
13. Cash from operating activities has reversed from an outflow of S\$738 million in the first nine months of 2015 to an inflow of S\$274 million over the same period this year. This turnaround has been led by lower working capital requirements for Keppel O&M, better asset turns in our Property Division, and improving cash inflows from our Infrastructure business.
14. Net gearing has reduced slightly from 0.62x as at end-June 2016 to 0.57x as at end-September 2016.

### **Offshore & Marine**

15. Let me now take you through the businesses in our Group, starting with Offshore & Marine.

### ***Building resilience & efficiency***

16. In this quarter, Keppel O&M continued to rightsize, further reducing its direct workforce by about 3,080. This includes a reduction of around 660 in Singapore and 2,420 in our overseas yards.
17. For the first nine months of the year, Keppel O&M has reduced its direct workforce by close to 8,000 or around 26%.
18. Much of the reduction has so far been through natural attrition. However, we will increasingly also look into early termination of contracts and selective retrenchment in Singapore, in line with the drop in workload, while ensuring that Keppel O&M continues to retain its core capabilities. Other parts of the Keppel Group are still growing and are in need of good people, especially those with strong engineering and project management expertise. Where possible, we will look to redeploy displaced talents to other business units within the Group.
19. Apart from reducing variable costs, we have also worked on cutting our overheads which have come down by close to 20% year-on-year in the first nine months of 2016. These efforts, together with cost savings achieved on our projects, have allowed our operating margins to remain at 11.4% for 3Q 2016 and 12.5% for nine months of this year despite the lower top line. We are also reviewing our yard capacity in light of declining workload.
20. The harsh winter in the O&M market will not last forever. We are not just cutting costs to survive the short term. We are taking advantage of the downturn to restructure Keppel O&M and make the company leaner, more competitive and stronger when Spring returns.

### ***Brazil***

21. We are monitoring the political developments and investigations in Brazil, which continue to widen in scope.
22. Earlier this month, we announced that following further internal investigations, Keppel recognised that certain transactions associated with the agent of some Keppel entities in Brazil may be suspicious. Keppel has since notified the authorities in the relevant jurisdictions of its intention to cooperate and work towards the resolution of the underlying issues arising from, or in connection with the transactions.
23. I want to reassure all our stakeholders of Keppel's zero-tolerance stance against any form of illegal activity, including bribery and corruption, involving its employees or associates. The matter is closely under review and we will make further announcements as appropriate.

### ***Key developments***

24. The O&M Division has secured new contracts worth about S\$500 million year-to-date.
25. Even as we work at optimising our operations and resources, we remain focused on the timely and effective execution of our order book. 20 projects were delivered on time and on budget in the nine months of 2016 including nine in the third quarter. Four additional projects are slated for delivery in the last quarter of the year.

26. While we wait for more clarity on Sete's plans, we believe that the provision of S\$230 million taken at the end of 2015 remains appropriate and adequate.

### ***Growing LNG business***

27. We are looking out for opportunities where we can leverage our expertise to service niche, adjacent, or even new markets. These include production solutions, gas solutions and specialised vessels, as well as non-oil and gas solutions.
28. We see a promising future for the LNG market over the long term. The use of LNG as an alternative marine fuel is on the rise as a result of emissions reduction goals set by the International Maritime Organisation and the United Nations Climate Change Conference.
29. Keppel is well positioned to capture opportunities across the value chain in the growing gas market. We have secured orders for our first two dual-fuel tugs, which will be built to Keppel's award-winning proprietary design.
30. Our joint venture with Shell, FuelNG, has also secured its first two contracts from Shell to provide bunkering services for Keppel Smit Towage and Maju Maritime's dual-fuel tugs. Keppel will leverage its shipbuilding and design capabilities, and LNG bunkering services to provide end-to-end solutions for vessel owners turning to LNG as a marine fuel.
31. Keppel O&M, through its subsidiary Gas Technology Development, has also signed an MOU with Shell to jointly explore potential opportunities catering to the demand for LNG as a fuel in coastal areas, inland waterways and the international marine sectors.

### ***Providing Diverse Solutions***

32. Keppel has long been known for our innovative solutions, and we will continue to expand our suite of solutions and pursue new opportunities for growth.

### **Property**

33. Now to our Property Division.

### ***Capital recycling for best risk-adjusted returns***

34. Keppel Land has been actively implementing our strategy to recycle assets and focus on seeking higher returns. We have achieved divestment proceeds totalling about S\$530 million year-to-date.
35. Amongst the divestments in this quarter is that of the 80% stake held by Keppel Land China and Alpha Investment Partners in Life Hub @ Jinqiao, a successful mixed-use development in Shanghai for US\$517 million.
36. Significantly, our stake in Life Hub was divested based on the property's sale value of RMB 5.5 billion, which is close to a 70% premium over the original purchase price of RMB 3.3 billion three years ago. It is an example of the successful collaboration between Keppel Land China and Alpha, which is now under Keppel Capital. Through innovative asset management and enhancement efforts, we contributed to growing a profitable mall which enjoys high occupancy with international retailers. This has proven to be an excellent investment for Keppel, and also Alpha's investors. We have achieved an IRR of over 20% per annum without taking any development risks.
37. Keppel Land is also unlocking value in Sedona Hotel Mandalay, where it has inked a conditional sales and purchase agreement to divest its 100% stake.
38. At the same time, we are seizing opportunities to redeploy our funds and have made investments of about S\$430 million this year especially in our key markets in Vietnam and China, where we are strengthening our presence.
39. In Shanghai, Keppel Land China is acquiring a newly completed retail development in the upcoming Jiading District, for a total consideration of approximately S\$102 million. Keppel Land Retail Management will be its manager and contribute to enhancing the value of the community mall.
40. The examples of the Life Hub and Jiading malls demonstrate how we are building new muscles, and shortening time to market. As a property player, we do not have to physically develop all our projects ourselves but can

also selectively acquire and add value to completed projects. This reflects Keppel Land's approach of "Thinking Unboxed".

41. Strengthening our presence in Yangon, we are furthering our collaboration with Shwe Taung Group with a conditional joint venture agreement for a 40% stake in developing premium serviced residences and offices in the next phase of Junction City. This follows Keppel Land and Shwe Taung's first joint venture to develop Junction City Tower, a Grade A office building in Yangon's central business district.
42. Riding on growing demand for high quality properties in Vietnam, we have also increased our involvement in prime developments in Ho Chi Minh City's Thu Thiem New Urban Area.

### ***Residential***

43. For the first nine months of this year, Keppel Land sold 3,510 homes. This is 13% higher compared to the same period last year. The total sales value amounted to some S\$1.6 billion.
44. Of these, 2,940 homes were sold in China, up 32% year-on-year. In Vietnam, we sold 260 homes over the same period, including all 135 units of the newly launched Palm Residence in Ho Chi Minh City over one weekend.
45. In addition, we are launching around 1,500 homes for sale in Vietnam in the fourth quarter of the year. Just over last weekend, we sold 450 homes in Palm Heights also in Ho Chi Minh City. These new sales are not in our reported nine month numbers.
46. Despite continuing property market cooling measures, we sold 300 homes in Singapore in the first nine months, compared to 155 units sold over the same period last year.

### ***Commercial***

47. We opened the much anticipated Saigon Centre retail mall on 1 August, with Takashimaya Department Store as its anchor tenant. Phase Two of Saigon Centre, which also includes 44,000 sm of premium Grade A office space as well as 195 luxury serviced apartments, is expected to be completed in end-2017.

### ***Property Portfolio***

48. In our residential portfolio, we have a 70,000-strong pipeline and over 16,000 launch-ready homes from now till end 2018. We aim to increase the inventory turn and launch more homes for sale, especially in those markets with favourable conditions. With a landbank comprising more than 10 times the number of homes sold on average each year, we are not under pressure to accumulate land and will only do so if we can get an adequate risk-adjusted return. As we look to turn our inventory more, we can rightsize our property book and re-deploy the balance sheet space that is freed up for our other growth businesses. Our objective is not to create the largest landbank or property business but one that builds good homes, offices and commercial developments sought after by buyers and tenants. Our goal is to keep Keppel Land a developer with one of the highest ROEs in Asia.
49. On the commercial front, Keppel Land has over a million square metres of gross floor area under development. These projects will be progressively completed and will contribute to our recurring income and revaluation gains.

### **Infrastructure**

50. I will now move on to our Infrastructure business.

### ***Energy infrastructure & services***

51. Keppel Seghers, a wholly-owned subsidiary of Keppel Infrastructure, has secured a contract from repeat customer Shenzhen Energy Environment Engineering Co to provide technology and services to the Bao'an waste-to-energy (WTE) plant in Shenzhen, which will make it the world's largest WTE facility in terms of incineration capacity. The contract win reinforces Keppel's position as the leader among imported WTE technology solutions providers in China.
52. We have also completed the handover, and commenced the operations and maintenance phase for the solids stream and sludge treatment facilities in the Doha North Sewage Treatment Works. The 10-year operations and maintenance phase of the contract will contribute to stable income streams, while Keppel Infrastructure continues to seek new opportunities to design, build, own and operate its own assets.

## **Data Centres**

53. The mega trends of data traffic, cloud computing and Big Data augur well for our data centre business. Demand for data centres remains strong in Europe and the Asia-Pacific. This is a business that we will continue to grow as Keppel Data Centres, a joint venture between Keppel T&T and Keppel Land, has firmly established itself as a trusted partner and operator of data centres by the industry. We will continue to improve the value proposition to our customers by looking into energy efficiency, connectivity, security and the reliability of our data centres.
54. Earlier this week, we announced that Keppel Data Centres will unlock value with the divestment of 90% of Keppel DC Singapore 3 to Keppel DC REIT for over S\$200 million. This allows Keppel Data Centres to recycle its capital and provides a valuable deal flow pipeline for unitholders of Keppel DC REIT.

## **Logistics**

55. Keppel Logistics has just announced the acquisition of a stake in a Singapore-based e-commerce fulfilment company, Courex. This is in line with Keppel's plans to grow our Logistics Division by acquiring complementary capabilities to tap into fast-growing market sectors. Courex's cloud-based inventory management platform and crowdsourcing model of managing its delivery fleet will allow Keppel to gain a competitive foothold in the rapidly growing e-commerce space. The acquisition will strengthen our ability to tap the e-commerce sector in Singapore and Southeast Asia.
56. Meanwhile, our distribution centre in the Sino-Singapore Tianjin Eco City began operations in 3Q 2016, and will cater to the growing market in Northern China.

## **Investments**

57. The creation of Keppel Capital is a critical piece of our business model in how we can pool together like-minded investors to co-fund the development of infrastructure, energy and property assets from greenfield and brownfield. The REITs and Trust under Keppel Capital also form part of a critical ecosystem for capital recycling. It is a symbiotic relationship that we share with unitholders. As a strong and responsible sponsor, we have aligned our interests squarely with investors by co-investing significantly in the REITs and Trust that we manage. Keppel also provides a steady flow of pipeline assets for growth, and has strong operating capabilities in driving value from the assets that we manage.
58. Keppel Capital has recently received the approval from MAS to centralise certain regulated activities carried out by its licensed asset managers, in addition to the non-regulated activities. This is a significant step in allowing Keppel Capital to fulfill its vision to be a global asset management powerhouse focused on investing successfully in real assets.
59. With the latest approval, Keppel Capital can strive for better operating efficiencies and provide more varied and complete career opportunities for its investment and asset management professionals. Keeping investors' interests at heart and making sure that any conflicts are properly managed will remain a key part of Keppel Capital's DNA and processes.
60. Drawing on the Group's strengths, Keppel Capital will connect financial investors with high quality real assets in the energy, infrastructure and property spaces, whilst creating pull-through opportunities for our business verticals. We are encouraged by positive feedback from both existing and prospective investors, many of whom are large pension and sovereign wealth funds seeking alternative investments with steady, predictable cash flows.
61. We announced in the last quarter that Keppel Capital launched a new data centre fund and a property fund through Alpha Investment Partners with a combined target size of US\$1.5 billion. I am pleased to update you that the Alpha Asia Macro Trends Fund III has made its first acquisition of an office building in Tokyo. Meanwhile, the Alpha Data Centre Fund, set up in collaboration with Keppel T&T, is close to making its maiden acquisition. When fully invested, the two new private funds will add as much as US\$3.5 billion to Keppel's total assets under management.
62. Our asset managers of the public-listed REITs and Trust have also made good progress. Keppel DC REIT's portfolio of quality data centres was expanded by new acquisitions in Italy and the UK in the past three months.
63. Meanwhile, Keppel Infrastructure Trust has completed the upgrading of the Senoko WTE plant for the National Environment Agency, ahead of schedule and on budget, thus improving the operating cash flow from the plant.

## **Fortifying Earnings Streams**

64. Our strategic moves and rightsizing efforts ensure that the Group remains resilient and nimble in the face of harsh challenges.

65. We will continue to work our assets hard, and then recycle them at the right time, to earn the best risk-adjusted returns. Gains from revaluations, impairments and divestments contributed S\$91 million or 14% of our earnings in the first nine months of 2016. These sources of income are an integral part of our business model and we expect them to contribute regularly and meaningfully to our bottom line.
66. For the first nine months of 2016, recurring income contributed S\$237 million or 37% of the Group's total net profit. We are determined to improve the quality of our earnings by growing stable streams of recurring income for the long term.

### **Creating Synergies**

67. By hunting as a pack and capitalising on synergies as OneKeppel, I am confident that we will perform better as a business, both in good times and when the going gets tougher.
68. An immediate opportunity for us is to further encourage the flow of goods and services between Keppel companies and associates. Just this month, Keppel Land has begun purchasing renewable energy from Keppel Infrastructure to power its corporate office at Bugis Junction Towers. The renewable energy is harvested from photovoltaic panels installed in premises operated by Keppel Infrastructure and is then transferred to Keppel Land. There is also potential for Keppel Infrastructure and Keppel Land to offer similar schemes to other office tenants and external customers.
69. The good returns from the divestment of our stake in Life Hub @ Jinqiao reflect the successful partnership between Keppel Land China and Alpha.
70. The Alpha Data Centre Fund, a product of collaboration amongst Alpha, Keppel T&T and Keppel Land, is yet another example of how we can compound value creation as a Group, layering our diverse strengths to create winning propositions for customers and investors.
71. Whilst we have started to see some fruits from collaborating and unleashing synergies across our business units, the potential to do even more is there. We are only just beginning.
72. I shall now invite our CFO, Hon Chew, to take you through the Group's financial performance.
73. Thank you.

# KEPPEL CORPORATION LIMITED

## Third Quarter and Nine Months 2016 Financial Statements

### UNAUDITED RESULTS FOR THE THIRD QUARTER AND NINE MONTHS ENDED 30 SEPTEMBER 2016

The Directors of **Keppel Corporation Limited** advise the following unaudited results of the Group for the third quarter and nine months ended 30 September 2016.

#### 1. GROUP PROFIT AND LOSS ACCOUNT for the third quarter and nine months ended 30 September

	Note	Third Quarter			Nine Months		
		30.9.2016 \$'000	30.9.2015 \$'000	+/- %	30.9.2016 \$'000	30.9.2015 \$'000	+/- %
<b>Revenue</b>		<b>1,458,835</b>	2,439,769	-40.2	<b>4,827,275</b>	7,816,828	-38.2
Materials & subcontract costs	(i)	<b>(916,582)</b>	(1,535,320)	-40.3	<b>(2,989,696)</b>	(5,258,175)	-43.1
Staff costs	(ii)	<b>(278,654)</b>	(390,605)	-28.7	<b>(864,085)</b>	(1,245,858)	-30.6
Depreciation & amortisation		<b>(52,748)</b>	(55,153)	-4.4	<b>(167,023)</b>	(185,396)	-9.9
Other operating (expenses)/income	(iii)	<b>(25,193)</b>	(88,263)	-71.5	<b>(109,273)</b>	55,497	NM
<b>Operating profit</b>		<b>185,658</b>	370,428	-49.9	<b>697,198</b>	1,182,896	-41.1
Investment income		<b>2,312</b>	7,010	-67.0	<b>10,279</b>	12,983	-20.8
Interest income		<b>28,236</b>	37,420	-24.5	<b>88,850</b>	88,221	+0.7
Interest expenses	(iv)	<b>(52,166)</b>	(47,032)	+10.9	<b>(148,837)</b>	(114,317)	+30.2
Share of results of associated companies	(v)	<b>122,374</b>	101,483	+20.6	<b>201,494</b>	252,868	-20.3
<b>Profit before tax</b>		<b>286,414</b>	469,309	-39.0	<b>848,984</b>	1,422,651	-40.3
Taxation	1b	<b>(60,817)</b>	(96,963)	-37.3	<b>(178,423)</b>	(266,300)	-33.0
<b>Profit for the period</b>		<b>225,597</b>	372,346	-39.4	<b>670,561</b>	1,156,351	-42.0
<b>Attributable to:</b>							
Shareholders of the Company		<b>224,529</b>	362,897	-38.1	<b>640,867</b>	1,119,841	-42.8
Non-controlling interests		<b>1,068</b>	9,449	-88.7	<b>29,694</b>	36,510	-18.7
		<b>225,597</b>	372,346	-39.4	<b>670,561</b>	1,156,351	-42.0
<b>Earnings per ordinary share</b>							
- basic		<b>12.4 cts</b>	20.0 cts	-38.0	<b>35.3 cts</b>	61.7 cts	-42.8
- diluted		<b>12.3 cts</b>	20.0 cts	-38.5	<b>35.1 cts</b>	61.4 cts	-42.8

NM – Not Meaningful



## NOTES TO GROUP PROFIT AND LOSS ACCOUNT

1a. Pre-tax profit of the Group is arrived at after charging/(crediting) the following:

	Note	Third Quarter			Nine Months		
		30.9.2016 \$'000	30.9.2015 \$'000	+/- %	30.9.2016 \$'000	30.9.2015 \$'000	+/- %
Share-based payment expenses		<b>12,248</b>	17,907	-31.6	<b>27,216</b>	38,403	-29.1
Profit on sale of fixed assets		<b>(1,195)</b>	(1,084)	+10.2	<b>(2,632)</b>	(2,511)	+4.8
Loss/(Profit) on sale of investments	(vi)	–	–	NM	<b>49</b>	(49,605)	NM
(Write-back)/Provision							
- Stocks & work-in-progress	(vii)	<b>1,597</b>	(23)	NM	<b>(6,653)</b>	614	NM
- Doubtful debts		<b>442</b>	4,460	-90.1	<b>(155)</b>	5,389	NM
Fair value (gain)/loss							
- Investments	(viii)	<b>(5,342)</b>	18,327	NM	<b>(4,030)</b>	18,396	NM
- Forward contracts	(ix)	<b>(18,281)</b>	13,738	NM	<b>(35,351)</b>	28,372	NM
- Financial derivatives		<b>(369)</b>	(887)	-58.4	<b>1,418</b>	(4,257)	NM
Foreign exchange (gain)/loss	(x)	<b>(30,671)</b>	13,888	NM	<b>(17,183)</b>	24,094	NM
Loss/(gain) associated with restructuring of operations and others	(xi)	<b>3,099</b>	(3,329)	NM	<b>1,466</b>	(58,427)	NM
Write-back of impairment of investments	(xii)	<b>(284)</b>	(23,860)	-98.8	<b>(852)</b>	(25,413)	-96.6
Impairment of fixed assets	(xiii)	<b>34,500</b>	–	NM	<b>34,500</b>	–	NM
Adjustment to gain on disposal of data centres	(xiv)	<b>(26,963)</b>	–	NM	<b>(26,963)</b>	–	NM
Gain on disposal of subsidiaries	(xv)	<b>(3,041)</b>	–	NM	<b>(11,413)</b>	(218,770)	-94.8

NM – Not Meaningful

### Note:

- (i) Materials & subcontract costs decreased mainly as a result of lower revenue from the Offshore & Marine Division and Infrastructure Division, partly offset by higher revenue from the Property Division.
- (ii) Staff costs decreased for the nine months ended 30 September 2016 due mainly to lower manpower costs in the Offshore & Marine Division and Infrastructure Division.
- (iii) Other operating expenses for the nine months ended 30 September 2016 as compared to operating income for the same period last year was due mainly to the impairment of fixed assets (Note xiii), lower write-back of impairment of investments (Note xii), lower gain on disposal of subsidiaries (Note xv) and loss associated with restructuring of operations and others (Note xi). These were partially offset by the adjustment to gain on disposal of data centres (Note xiv), hedging differential on forward exchange contracts (Note ix) and foreign exchange gain in the current period as compared to foreign exchange loss in the prior period (Note x).
- (iv) Higher interest expense was mainly attributable to higher borrowings.
- (v) Share of profits of associated companies for the nine months ended 30 September 2016 was lower due mainly to losses from associated companies in the Investments Division, partially offset by higher contribution from the Property Division.
- (vi) Profit on sale of investments in the prior period was due to disposals of listed equities in the Investments Division.
- (vii) Write-back of stocks & work-in-progress for the nine months ended 30 September 2016 arose mainly from the Property Division.
- (viii) Fair value gain (mark-to-market) on investment portfolio held for trading was due to increase in stock prices.

- (ix) Hedging differential on forward exchange contracts was due to elapse of time and fluctuations in interest rate.
  - (x) Foreign exchange gain for the nine months ended 30 September 2016 was mainly attributable to the revaluation of loans denominated in United States dollar, which depreciated against Singapore dollar.
  - (xi) Loss associated with restructuring of operations and others for the nine months ended 30 September 2016 arose mainly from the loss on change in interest in an associated company. In the prior period, the gain arose mainly from the dilution re-measurement gain from the combination of Crystal Trust and CitySpring Infrastructure Trust to form the enlarged Keppel Infrastructure Trust and the gain on change in interest in an associated company, partly offset by business combination loss on acquisition of additional interest in OWEC Tower.
  - (xii) The write-backs in the current and prior period were in relation to write-back of impairment of investment in the Infrastructure Division.
  - (xiii) The impairment of fixed assets arose mainly from the Infrastructure Division and Offshore & Marine Division.
  - (xiv) The adjustment to gain on disposal of data centres pertains to increase in sale proceeds for disposal of Keppel DC Singapore 1 and Keppel DC Singapore 2 to Keppel DC REIT, previously transacted in December 2014. As per the sale and purchase agreements entered into with Keppel DC REIT, the sale proceeds are conditional on revisions to property taxes of these two data centres for the financial year ended 31 December 2014. There was an increase in sale proceeds of these two data centres due to lower property taxes based on revised assessments received.
  - (xv) Gain on disposal of subsidiaries in the current period arose from the sale of Quang Ba Royal Park Joint Venture Co Ltd, Keppel Thai Properties Public Company Ltd, Jiangyin Yangtze International Country Club and Fernland Investment Pte Ltd, partly offset by the loss on sale of Keppel CT Developments Pte Ltd. In the prior period, gain on disposal of subsidiaries arose mainly from the sale of 51% interest in Keppel Merlimau Cogen Pte Ltd and disposal of 80% interest in BG Junction in Surabaya.
- 1b. Taxation expenses for the nine months ended 30 September 2016 were lower because of lower taxable profits in the Offshore & Marine Division as well as write-back of prior year's provision.

1c. Earnings per ordinary share

	Third Quarter			Nine Months		
	30.9.2016	30.9.2015	+/-%	30.9.2016	30.9.2015	+/-%
Earnings per ordinary share of the Group based on net profit attributable to shareholders:-						
(i) Based on weighted average number of shares	<b>12.4 cts</b>	20.0 cts	-38.0	<b>35.3 cts</b>	61.7 cts	-42.8
- Weighted average number of shares (excluding treasury shares) ('000)	<b>1,814,776</b>	1,814,542	—	<b>1,814,776</b>	1,814,542	—
(ii) On a fully diluted basis	<b>12.3 cts</b>	20.0 cts	-38.5	<b>35.1 cts</b>	61.4 cts	-42.8
- Adjusted weighted average number of shares (excluding treasury shares) ('000)	<b>1,825,938</b>	1,825,297	—	<b>1,825,938</b>	1,825,297	—

**2. CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
**for the third quarter and nine months ended 30 September**

	Note	Third Quarter			Nine Months		
		30.9.2016 \$'000	30.9.2015 \$'000	+/- %	30.9.2016 \$'000	30.9.2015 \$'000	+/- %
<b>Profit for the period</b>		<b>225,597</b>	<b>372,346</b>	<b>-39.4</b>	<b>670,561</b>	<b>1,156,351</b>	<b>-42.0</b>
Items that may be reclassified subsequently to profit & loss account:							
Available-for-sale assets							
- Fair value changes arising during the period	(i)	(11,099)	(33,426)	-66.8	(21,986)	(25,018)	-12.1
- Realised and transferred to profit & loss account	(ii)	(291)	(3,359)	-91.3	2,425	(41,981)	NM
Cash flow hedges							
- Fair value changes arising during the period, net of tax	(iii)	(34,390)	(313,862)	-89.0	229,999	(400,716)	NM
- Realised and transferred to profit & loss account	(iv)	50,882	31,515	+61.5	154,438	135,719	+13.8
Foreign exchange translation							
- Exchange differences arising during the period	(v)	(35,181)	65,053	NM	(333,166)	114,354	NM
- Realised and transferred to profit & loss account		13,609	(126)	NM	9,833	11,513	-14.6
Share of other comprehensive income of associated companies							
- Available-for-sale assets		81	4,118	-98.0	654	5,606	-88.3
- Cash flow hedges		(12,626)	8,376	NM	(40,318)	26,495	NM
- Foreign exchange translation		(19,593)	5,349	NM	(123,142)	(17,652)	NM
<b>Other comprehensive income for the period, net of tax</b>		<b>(48,608)</b>	<b>(236,362)</b>	<b>-79.4</b>	<b>(121,263)</b>	<b>(191,680)</b>	<b>-36.7</b>
<b>Total comprehensive income for the period</b>		<b>176,989</b>	<b>135,984</b>	<b>+30.2</b>	<b>549,298</b>	<b>964,671</b>	<b>-43.1</b>
<b>Attributable to:</b>							
Shareholders of the Company		178,183	109,937	+62.1	565,305	889,841	-36.5
Non-controlling interests		(1,194)	26,047	NM	(16,007)	74,830	NM
		<b>176,989</b>	<b>135,984</b>	<b>+30.2</b>	<b>549,298</b>	<b>964,671</b>	<b>-43.1</b>

NM – Not Meaningful

Note:

- (i) Fair value changes were attributable to movements in quoted prices of available-for-sale assets.
- (ii) These represented fair value changes on available-for-sale assets, which were transferred to profit & loss account upon realisation.
- (iii) Fair value changes were due mainly to the hedging differential on forward exchange contracts, which were largely entered to hedge exposures against United States dollar.
- (iv) These represented cash flow hedges, which were transferred to profit & loss account upon realisation.
- (v) These exchange differences arose from the translation of financial statements of foreign operations whose functional currencies are different from that of the Group's presentation currency as well as from the translation of foreign currency loans that form part of the Group's net investment in foreign operations. The translation losses for 3Q 2016

arose largely from the weakening of Renminbi, partly offset by the translation gains from the strengthening of United States dollar against the Singapore dollar while the translation losses for nine months in 2016 arose largely from the weakening of United States dollar and Renminbi against the Singapore dollar.

The translation gains for 3Q 2015 and nine months in 2015 arose largely from the strengthening of United States dollar and Renminbi against the Singapore dollar.

### 3. BALANCE SHEETS as at 30 September

	Group		Company	
	30.9.2016	31.12.2015	30.9.2016	31.12.2015
	\$'000	\$'000	\$'000	\$'000
<b>Share capital</b>	<b>1,288,394</b>	<b>1,288,394</b>	<b>1,288,394</b>	<b>1,288,394</b>
<b>Treasury shares</b>	<b>(16,447)</b>	<b>(49,011)</b>	<b>(16,447)</b>	<b>(49,011)</b>
<b>Reserves</b>	<b>9,865,761</b>	<b>9,856,278</b>	<b>4,816,733</b>	<b>5,608,423</b>
<b>Share capital &amp; reserves</b>	<b>11,137,708</b>	<b>11,095,661</b>	<b>6,088,680</b>	<b>6,847,806</b>
<b>Non-controlling interests</b>	<b>726,852</b>	<b>830,198</b>	<b>–</b>	<b>–</b>
<b>Capital employed</b>	<b>11,864,560</b>	<b>11,925,859</b>	<b>6,088,680</b>	<b>6,847,806</b>
Represented by:				
<b>Fixed assets</b>	<b>2,671,956</b>	<b>2,845,547</b>	<b>1,046</b>	<b>1,281</b>
<b>Investment properties</b>	<b>3,250,163</b>	<b>3,272,112</b>	<b>–</b>	<b>–</b>
<b>Subsidiaries</b>	<b>–</b>	<b>–</b>	<b>8,352,802</b>	<b>8,139,235</b>
<b>Associated companies</b>	<b>5,371,489</b>	<b>5,521,756</b>	<b>–</b>	<b>–</b>
<b>Investments</b>	<b>343,223</b>	<b>350,103</b>	<b>–</b>	<b>–</b>
<b>Long term assets</b>	<b>610,678</b>	<b>283,464</b>	<b>394</b>	<b>380</b>
<b>Intangibles</b>	<b>146,555</b>	<b>99,825</b>	<b>–</b>	<b>–</b>
	<b>12,394,064</b>	<b>12,372,807</b>	<b>8,354,242</b>	<b>8,140,896</b>
<b>Current assets</b>				
Stocks & work-in-progress in excess of related billings	<b>10,153,359</b>	<b>10,650,500</b>	<b>–</b>	<b>–</b>
Amounts due from:				
- subsidiaries	<b>–</b>	<b>–</b>	<b>2,969,968</b>	<b>3,445,760</b>
- associated companies	<b>558,437</b>	<b>509,041</b>	<b>474</b>	<b>511</b>
Debtors	<b>3,270,025</b>	<b>3,144,822</b>	<b>1,911</b>	<b>1,257</b>
Derivative assets	<b>56,370</b>	<b>125,472</b>	<b>54,964</b>	<b>120,507</b>
Short term investments	<b>207,669</b>	<b>225,118</b>	<b>–</b>	<b>–</b>
Bank balances, deposits & cash	<b>2,012,701</b>	<b>1,892,841</b>	<b>629</b>	<b>91</b>
	<b>16,258,561</b>	<b>16,547,794</b>	<b>3,027,946</b>	<b>3,568,126</b>
<b>Current liabilities</b>				
Creditors	<b>4,835,077</b>	<b>4,971,549</b>	<b>122,450</b>	<b>144,866</b>
Derivative liabilities	<b>361,536</b>	<b>780,275</b>	<b>267,940</b>	<b>515,746</b>
Billings on work-in-progress in excess of related costs	<b>1,696,933</b>	<b>1,888,468</b>	<b>–</b>	<b>–</b>
Provisions	<b>77,585</b>	<b>90,216</b>	<b>–</b>	<b>–</b>
Amounts due to:				
- subsidiaries	<b>–</b>	<b>–</b>	<b>934,904</b>	<b>993,056</b>
- associated companies	<b>291,972</b>	<b>137,376</b>	<b>–</b>	<b>–</b>
Term loans	<b>1,758,585</b>	<b>856,735</b>	<b>950,716</b>	<b>631,879</b>
Taxation	<b>278,679</b>	<b>352,595</b>	<b>10,194</b>	<b>15,867</b>
	<b>9,300,367</b>	<b>9,077,214</b>	<b>2,286,204</b>	<b>2,301,414</b>
<b>Net current assets</b>	<b>6,958,194</b>	<b>7,470,580</b>	<b>741,742</b>	<b>1,266,712</b>
<b>Non-current liabilities</b>				
Term loans	<b>7,025,157</b>	<b>7,401,934</b>	<b>2,950,000</b>	<b>2,500,000</b>
Deferred taxation	<b>338,934</b>	<b>373,173</b>	<b>–</b>	<b>–</b>
Other non-current liabilities	<b>123,607</b>	<b>142,421</b>	<b>57,304</b>	<b>59,802</b>
	<b>7,487,698</b>	<b>7,917,528</b>	<b>3,007,304</b>	<b>2,559,802</b>
<b>Net assets</b>	<b>11,864,560</b>	<b>11,925,859</b>	<b>6,088,680</b>	<b>6,847,806</b>
<i>Group net debt</i>	<b>6,771,041</b>	<b>6,365,828</b>	<i>n.a.</i>	<i>n.a.</i>
<i>Group net gearing ratio</i>	<b>0.57x</b>	<b>0.53x</b>	<i>n.a.</i>	<i>n.a.</i>

## NOTES TO BALANCE SHEETS

### 3a. Group's borrowings and debt securities

#### (i) Amount repayable in one year or less, or on demand

As at 30.9.2016		As at 31.12.2015	
Secured \$'000	Unsecured \$'000	Secured \$'000	Unsecured \$'000
202,523	1,556,062	11,764	844,971

#### (ii) Amount repayable after one year

As at 30.9.2016		As at 31.12.2015	
Secured \$'000	Unsecured \$'000	Secured \$'000	Unsecured \$'000
965,343	6,059,814	1,216,914	6,185,020

#### (iii) Details of any collateral

Certain subsidiaries of the Company pledged their assets in order to obtain loans from financial institutions. The Group has mortgaged certain properties and assets of up to an aggregate amount of \$2,617,758,000 (31 December 2015: \$2,455,633,000) to banks for loan facilities.

### 3b. Net asset value

	Group			Company		
	30.9.2016	31.12.2015	+/-%	30.9.2016	31.12.2015	+/-%
Net asset value per ordinary share *	\$6.13	\$6.13	—	\$3.35	\$3.78	-11.4
Net tangible asset per ordinary share *	\$6.05	\$6.07	-0.3	\$3.35	\$3.78	-11.4

\* Based on share capital of 1,815,544,670 ordinary shares (excluding treasury shares) as at the end of the financial period (31 December 2015: 1,811,147,200 ordinary shares (excluding treasury shares)).

3c. Balance sheet analysis

Group shareholders' funds were \$11.14 billion at 30 September 2016, \$0.04 billion higher than the previous year end. The increase was mainly attributable to increase in fair value on cash flow hedges and retained profits for the period ended 30 September 2016. This was partially offset by payment of final dividend of 22.0 cents per share in respect of financial year 2015 and interim dividend of 8.0 cents per share in respect of the first half year ended 30 June 2016 and foreign exchange translation losses.

Group total assets of \$28.65 billion at 30 September 2016 were \$0.27 billion lower than the previous year end. Decrease in current assets was partially offset by increase in non-current assets. The decrease in current assets was due mainly to the lower stocks & work-in-progress from the Property Division, partly offset by higher bank balances, deposits & cash. Non-current assets increased due mainly to increase in receivables, partly offset by depreciation and impairment of fixed assets and foreign currency translation of investment properties in China as a result of weaker Renminbi exchange rate. The decrease in associated companies was largely due to the dividends received during the period, partly offset by acquisitions and further investment in associated companies.

Group total liabilities of \$16.79 billion at 30 September 2016 were \$0.21 billion lower than the previous year end. This was mainly due to a reduction in derivative liabilities, partially offset by increased bank borrowings.

Group net debt increased by \$0.41 billion to \$6.77 billion at 30 September 2016.

#### 4. STATEMENTS OF CHANGES IN EQUITY for the third quarter and nine months ended 30 September

##### 4a. Statement of changes in equity of the Group

	Attributable to owners of the Company							
	Share Capital \$'000	Treasury Shares \$'000	Capital Reserves \$'000	Revenue Reserves \$'000	Foreign Exchange Transla- tion Account \$'000	Share Capital & Reserves \$'000	Non- controlling Interests \$'000	Capital Employed \$'000
<b>2016</b>								
<b>As at 1 January</b>	<b>1,288,394</b>	<b>(49,011)</b>	<b>(383,540)</b>	<b>10,379,320</b>	<b>(139,502)</b>	<b>11,095,661</b>	<b>830,198</b>	<b>11,925,859</b>
<b>Total comprehensive income for first half</b>								
Profit for first half	-	-	-	416,338	-	416,338	28,626	444,964
Other comprehensive income *	-	-	334,074	-	(363,290)	(29,216)	(43,439)	(72,655)
<b>Total comprehensive income for first half</b>	<b>-</b>	<b>-</b>	<b>334,074</b>	<b>416,338</b>	<b>(363,290)</b>	<b>387,122</b>	<b>(14,813)</b>	<b>372,309</b>
<b>Transactions with owners, recognised directly in equity</b>								
<u>Contributions by and distributions to owners</u>								
Dividends paid	-	-	-	(399,411)	-	(399,411)	-	(399,411)
Share-based payment	-	-	13,304	-	-	13,304	244	13,548
Dividend paid to non-controlling shareholders	-	-	-	-	-	-	(19,871)	(19,871)
Purchase of treasury shares	-	(3,069)	-	-	-	(3,069)	-	(3,069)
Treasury shares reissued pursuant to share plans and share option scheme	-	35,350	(34,574)	-	-	776	-	776
Transfer of statutory, capital and other reserves from revenue reserves	-	-	6,257	(6,257)	-	-	-	-
Cash subscribed by non-controlling shareholders	-	-	-	-	-	-	4,903	4,903
Contributions to defined benefits plans	-	-	39	-	-	39	-	39
<b>Total contributions by and distributions to owners</b>	<b>-</b>	<b>32,281</b>	<b>(14,974)</b>	<b>(405,668)</b>	<b>-</b>	<b>(388,361)</b>	<b>(14,724)</b>	<b>(403,085)</b>
<u>Changes in ownership interests in subsidiaries</u>								
Acquisition of additional interest in a subsidiary	-	-	-	11,925	-	11,925	(59,481)	(47,556)
Disposal of interest in subsidiaries	-	-	-	-	-	-	(16,421)	(16,421)
<b>Total change in ownership interests in subsidiaries</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>11,925</b>	<b>-</b>	<b>11,925</b>	<b>(75,902)</b>	<b>(63,977)</b>
<b>Total transactions with owners</b>	<b>-</b>	<b>32,281</b>	<b>(14,974)</b>	<b>(393,743)</b>	<b>-</b>	<b>(376,436)</b>	<b>(90,626)</b>	<b>(467,062)</b>
<b>As at 30 June</b>	<b>1,288,394</b>	<b>(16,730)</b>	<b>(64,440)</b>	<b>10,401,915</b>	<b>(502,792)</b>	<b>11,106,347</b>	<b>724,759</b>	<b>11,831,106</b>



## 4a. Statement of changes in equity of the Group (cont'd)

	Attributable to owners of the Company							
	Share Capital \$'000	Treasury Shares \$'000	Capital Reserves \$'000	Revenue Reserves \$'000	Foreign Exchange Transla- tion Account \$'000	Share Capital & Reserves \$'000	Non- controlling Interests \$'000	Capital Employed \$'000
<b>2016</b>								
<b>Total comprehensive income for third quarter</b>								
Profit for third quarter	-	-	-	224,529	-	224,529	1,068	225,597
Other comprehensive income *	-	-	(7,167)	-	(39,179)	(46,346)	(2,262)	(48,608)
<b>Total comprehensive income for third quarter</b>	-	-	(7,167)	224,529	(39,179)	178,183	(1,194)	176,989
<b>Transactions with owners, recognised directly in equity</b>								
<u>Contributions by and distributions to owners</u>								
Dividends paid	-	-	-	(145,243)	-	(145,243)	-	(145,243)
Share-based payment	-	-	11,356	-	-	11,356	66	11,422
Dividend paid to non-controlling shareholders	-	-	-	-	-	-	(27,476)	(27,476)
Treasury shares reissued pursuant to share plans and share option scheme	-	283	(261)	-	-	22	-	22
Transfer of statutory, capital and other reserves from revenue reserves	-	-	(32)	32	-	-	-	-
Cash subscribed by non-controlling shareholders	-	-	-	-	-	-	25,715	25,715
Contributions to defined benefits plans	-	-	190	-	-	190	15	205
<b>Total contributions by and distributions to owners</b>	-	283	11,253	(145,211)	-	(133,675)	(1,680)	(135,355)
<u>Changes in ownership interests in subsidiaries</u>								
Acquisition of additional interest in a subsidiary	-	-	-	(13,147)	-	(13,147)	11,047	(2,100)
Disposal of interest in subsidiaries	-	-	-	-	-	-	(6,080)	(6,080)
<b>Total change in ownership interests in subsidiaries</b>	-	-	-	(13,147)	-	(13,147)	4,967	(8,180)
<b>Total transactions with owners</b>	-	283	11,253	(158,358)	-	(146,822)	3,287	(143,535)
<b>As at 30 September</b>	<b>1,288,394</b>	<b>(16,447)</b>	<b>(60,354)</b>	<b>10,468,086</b>	<b>(541,971)</b>	<b>11,137,708</b>	<b>726,852</b>	<b>11,864,560</b>

\* Details of other comprehensive income have been included in the consolidated statement of comprehensive income.

## 4a. Statement of changes in equity of the Group (cont'd)

	Attributable to owners of the Company							
	Share Capital \$'000	Treasury Shares \$'000	Capital Reserves \$'000	Revenue Reserves \$'000	Foreign Exchange Transla- tion Account \$'000	Share Capital & Reserves \$'000	Non- controlling Interests \$'000	Capital Employed \$'000
<b>2015</b>								
<b>As at 1 January</b>	1,287,595	(48,665)	(89,335)	9,422,754	(191,587)	10,380,762	4,346,879	14,727,641
<b>Total comprehensive income for first half</b>								
Profit for first half	–	–	–	756,944	–	756,944	27,061	784,005
Other comprehensive income *	–	–	6,101	–	16,859	22,960	21,722	44,682
<b>Total comprehensive income for first half</b>	–	–	6,101	756,944	16,859	779,904	48,783	828,687
<b>Transactions with owners, recognised directly in equity</b>								
<u>Contributions by and distributions to owners</u>								
Dividends paid	–	–	–	(654,398)	–	(654,398)	–	(654,398)
Share-based payment	–	–	19,947	–	–	19,947	253	20,200
Dividend paid to non-controlling shareholders	–	–	–	–	–	–	(43,639)	(43,639)
Shares issued	799	–	(20)	–	–	779	–	779
Purchase of treasury shares	–	(4,956)	–	–	–	(4,956)	–	(4,956)
Treasury shares reissued pursuant to share plans and share option scheme	–	48,597	(40,664)	–	–	7,933	–	7,933
Cash subscribed by non-controlling shareholders	–	–	1,388	–	–	1,388	3,738	5,126
Contributions to defined benefits plans	–	–	1,577	–	–	1,577	451	2,028
<b>Total contributions by and distributions to owners</b>	799	43,641	(17,772)	(654,398)	–	(627,730)	(39,197)	(666,927)
<u>Changes in ownership interests in subsidiaries</u>								
Acquisition of subsidiaries	–	–	–	–	–	–	1,224	1,224
Acquisition of additional interest in a subsidiary	–	–	(4,976)	296,567	–	291,591	(3,282,199)	(2,990,608)
Disposal of interest in subsidiaries	–	–	–	–	–	–	(7,414)	(7,414)
<b>Total change in ownership interests in subsidiaries</b>	–	–	(4,976)	296,567	–	291,591	(3,288,389)	(2,996,798)
<b>Total transactions with owners</b>	799	43,641	(22,748)	(357,831)	–	(336,139)	(3,327,586)	(3,663,725)
<b>As at 30 June</b>	1,288,394	(5,024)	(105,982)	9,821,867	(174,728)	10,824,527	1,068,076	11,892,603

## 4a. Statement of changes in equity of the Group (cont'd)

	Attributable to owners of the Company							
	Share Capital \$'000	Treasury Shares \$'000	Capital Reserves \$'000	Revenue Reserves \$'000	Foreign Exchange Transla- tion Account \$'000	Share Capital & Reserves \$'000	Non- controlling Interests \$'000	Capital Employed \$'000
<b>2015</b>								
<b>Total comprehensive income for third quarter</b>								
Profit for third quarter	–	–	–	362,897	–	362,897	9,449	372,346
Other comprehensive income *	–	–	(306,802)	–	53,842	(252,960)	16,598	(236,362)
<b>Total comprehensive income for third quarter</b>	–	–	(306,802)	362,897	53,842	109,937	26,047	135,984
<b>Transactions with owners, recognised directly in equity</b>								
<u>Contributions by and distributions to owners</u>								
Dividends paid	–	–	–	(218,081)	–	(218,081)	–	(218,081)
Share-based payment	–	–	17,676	–	–	17,676	53	17,729
Dividend paid to non-controlling shareholders	–	–	–	–	–	–	(13,541)	(13,541)
Purchase of treasury shares	–	(44,411)	–	–	–	(44,411)	–	(44,411)
Treasury shares reissued pursuant to share plans and share option scheme	–	262	(80)	–	–	182	–	182
Cash subscribed by non-controlling shareholders	–	–	19	–	–	19	1,737	1,756
Contributions to defined benefits plans	–	–	16	–	–	16	15	31
<b>Total contributions by and distributions to owners</b>	–	(44,149)	17,631	(218,081)	–	(244,599)	(11,736)	(256,335)
<u>Changes in ownership interests in subsidiaries</u>								
Acquisition of additional interest in a subsidiary	–	–	(68)	12,199	–	12,131	(97,822)	(85,691)
<b>Total change in ownership interests in subsidiaries</b>	–	–	(68)	12,199	–	12,131	(97,822)	(85,691)
<b>Total transactions with owners</b>	–	(44,149)	17,563	(205,882)	–	(232,468)	(109,558)	(342,026)
<b>As at 30 September</b>	1,288,394	(49,173)	(395,221)	9,978,882	(120,886)	10,701,996	984,565	11,686,561

\* Details of other comprehensive income have been included in the consolidated statement of comprehensive income.

4b. Statement of changes in equity of the Company

	Share Capital \$'000	Treasury Shares \$'000	Capital Reserves \$'000	Revenue Reserves \$'000	Total \$'000
<b>2016</b>					
<b>As at 1 January</b>	<b>1,288,394</b>	<b>(49,011)</b>	<b>199,713</b>	<b>5,408,710</b>	<b>6,847,806</b>
<b>Profit / Total comprehensive income for first half</b>	–	–	–	(298,653)	(298,653)
<b>Transactions with owners, recognised directly in equity</b>					
Dividend paid	–	–	–	(399,411)	(399,411)
Share-based payment	–	–	12,317	–	12,317
Purchase of treasury shares	–	(3,069)	–	–	(3,069)
Treasury shares reissued pursuant to share plans and share option scheme	–	35,350	(34,574)	–	776
<b>Total transactions with owners</b>	<b>–</b>	<b>32,281</b>	<b>(22,257)</b>	<b>(399,411)</b>	<b>(389,387)</b>
<b>As at 30 June</b>	<b>1,288,394</b>	<b>(16,730)</b>	<b>177,456</b>	<b>4,710,646</b>	<b>6,159,766</b>
<b>Profit / Total comprehensive income for third quarter</b>	–	–	–	63,048	63,048
<b>Transactions with owners, recognised directly in equity</b>					
Dividend paid	–	–	–	(145,243)	(145,243)
Share-based payment	–	–	11,087	–	11,087
Treasury shares reissued pursuant to share plans and share option scheme	–	283	(261)	–	22
<b>Total transactions with owners</b>	<b>–</b>	<b>283</b>	<b>10,826</b>	<b>(145,243)</b>	<b>(134,134)</b>
<b>As at 30 September</b>	<b>1,288,394</b>	<b>(16,447)</b>	<b>188,282</b>	<b>4,628,451</b>	<b>6,088,680</b>
	Share Capital \$'000	Treasury Shares \$'000	Capital Reserves \$'000	Revenue Reserves \$'000	Total \$'000
<b>2015</b>					
<b>As at 1 January</b>	<b>1,287,595</b>	<b>(48,665)</b>	<b>191,294</b>	<b>4,400,277</b>	<b>5,830,501</b>
<b>Profit / Total comprehensive income for first half</b>	–	–	–	874,740	874,740
<b>Transactions with owners, recognised directly in equity</b>					
Dividend paid	–	–	–	(654,398)	(654,398)
Share-based payment	–	–	17,687	–	17,687
Shares issued	799	–	(20)	–	779
Purchase of treasury shares	–	(4,956)	–	–	(4,956)
Treasury shares reissued pursuant to share plans and share option scheme	–	48,597	(40,664)	–	7,933
<b>Total transactions with owners</b>	<b>799</b>	<b>43,641</b>	<b>(22,997)</b>	<b>(654,398)</b>	<b>(632,955)</b>
<b>As at 30 June</b>	<b>1,288,394</b>	<b>(5,024)</b>	<b>168,297</b>	<b>4,620,619</b>	<b>6,072,286</b>
<b>Profit / Total comprehensive income for third quarter</b>	–	–	–	86,494	86,494
<b>Transactions with owners, recognised directly in equity</b>					
Dividend paid	–	–	–	(218,081)	(218,081)
Share-based payment	–	–	16,764	–	16,764
Purchase of treasury shares	–	(44,411)	–	–	(44,411)
Treasury shares reissued pursuant to share plans and share option scheme	–	262	(80)	–	182
<b>Total transactions with owners</b>	<b>–</b>	<b>(44,149)</b>	<b>16,684</b>	<b>(218,081)</b>	<b>(245,546)</b>
<b>As at 30 September</b>	<b>1,288,394</b>	<b>(49,173)</b>	<b>184,981</b>	<b>4,489,032</b>	<b>5,913,234</b>

4c. Share capital

Issued share capital and treasury shares

	<b>Number of ordinary shares</b>	
	<b>Issued Share Capital</b>	<b>Treasury Shares</b>
As at 1 January 2016	1,817,910,180	6,762,980
Treasury shares transferred pursuant to share option scheme	–	(253,000)
Treasury shares transferred pursuant to restricted share plan and performance share plan	–	(4,693,853)
Purchase of treasury shares	–	590,000
As at 30 June 2016	1,817,910,180	2,406,127
Treasury shares transferred pursuant to share option scheme	–	(6,600)
Treasury shares transferred pursuant to restricted share plan	–	(34,017)
<b>As at 30 September 2016</b>	<b>1,817,910,180</b>	<b>2,365,510</b>

Issued share capital and treasury shares

Treasury shares

During the nine months ended 30 September 2016, the Company transferred 4,987,470 (30 September 2015: 5,954,715) treasury shares to employees upon vesting of shares released under the KCL Share Plans and Share Option Scheme. The Company also purchased 590,000 treasury shares (30 September 2015: 6,808,000) during the period. As at 30 September 2016, the number of treasury shares held by the Company represented 0.13% (30 September 2015: 0.37%) of the total number of issued shares (excluding treasury shares). Except for the transfer, there was no other sale, disposal, cancellation and/or other use of treasury shares during the nine months ended 30 September 2016.

Share options

As at 30 September 2016, there were unexercised options for 14,293,074 of unissued ordinary shares (30 September 2015: 17,839,074 ordinary shares) under the KCL Share Options Scheme. 259,600 options (30 September 2015: 1,528,130) were exercised during the period and 3,268,800 unexercised options (30 September 2015: 203,300) were cancelled in the nine months ended 30 September 2016.

KCL Performance Share Plan ("KCL PSP")

As at 30 September 2016, the number of contingent shares granted but not released were 8,187,212 (30 September 2015: 2,052,119) for KCL PSP, which included 5,625,000 (30 September 2015: NIL) under a transformation incentive plan. Based on the achievement factor, the actual release of the awards in ordinary shares of the Company could range from zero to a maximum of 12,280,818 under KCL PSP.

KCL Restricted Share Plan ("KCL RSP")

As at 30 September 2016, the number of contingent shares granted but not released was 5,773,645 (30 September 2015: 5,602,502). Based on the achievement factor, the actual release of the awards in ordinary shares of the Company could range from zero to a maximum of 5,773,645 under KCL RSP.

As at 30 September 2016, the number of awards released but not vested was 4,918,142 (30 September 2015: 4,280,204) for KCL RSP.

The movements in the number of shares under KCL RSP and KCL PSP are as follows:

**Contingent awards:**

Date of Grant	Number of shares					
	At 1.1.16	Contingent awards granted	Adjustment upon release	Released	Cancelled	At 30.9.16
<b>KCL PSP</b>						
28.3.2013	554,719	–	(421,619)	(133,100)	–	–
31.3.2014	577,400	–	–	–	(12,318)	565,082
31.3.2015	700,000	–	–	–	(37,295)	662,705
30.7.2015	220,000	–	–	–	–	220,000
29.4.2016	–	1,185,000	–	–	(70,575)	1,114,425
29.4.2016	–	5,625,000	–	–	–	5,625,000
	<b>2,052,119</b>	<b>6,810,000</b>	<b>(421,619)</b>	<b>(133,100)</b>	<b>(120,188)</b>	<b>8,187,212</b>
<b>KCL RSP</b>						
31.3.2015	4,731,880	–	–	(4,683,980)	(47,900)	–
30.7.2015	789,603	–	–	(764,298)	(25,305)	–
29.4.2016	–	5,825,645	–	–	(52,000)	5,773,645
	<b>5,521,483</b>	<b>5,825,645</b>	<b>–</b>	<b>(5,448,278)</b>	<b>(125,205)</b>	<b>5,773,645</b>

**Awards released but not vested:**

Date of Grant	Number of shares					
	At 1.1.16	Released	Vested	Cancelled	Other adjustments	At 30.9.16
<b>KCL PSP</b>						
28.3.2013	–	133,100	(122,600)	–	(10,500)	–
	–	133,100	(122,600)	–	(10,500)	–
<b>KCL RSP</b>						
28.3.2013	1,309,027	–	(1,296,338)	(7,512)	(5,177)	–
31.3.2014	2,884,098	–	(1,446,900)	(32,216)	(10,000)	1,394,982
31.3.2015	–	4,683,980	(1,605,691)	(35,456)	(14,630)	3,028,203
30.7.2015	–	764,298	(256,341)	(12,000)	(1,000)	494,957
	<b>4,193,125</b>	<b>5,448,278</b>	<b>(4,605,270)</b>	<b>(87,184)</b>	<b>(30,807)</b>	<b>4,918,142</b>

4d. Capital reserves

	Group		Company	
	30.9.2016 \$'000	30.9.2015 \$'000	30.9.2016 \$'000	30.9.2015 \$'000
Share option and share plan reserve	<b>196,000</b>	204,954	<b>173,738</b>	180,312
Fair value reserve	<b>55,052</b>	41,294	–	–
Hedging reserve	<b>(445,852)</b>	(755,227)	–	–
Bonus issue by subsidiaries	<b>40,000</b>	40,000	–	–
Others	<b>94,446</b>	73,758	<b>14,544</b>	4,669
	<b>(60,354)</b>	<b>(395,221)</b>	<b>188,282</b>	<b>184,981</b>

**5. CONSOLIDATED STATEMENT OF CASH FLOWS**  
**for the third quarter and nine months ended 30 September**

		<b>Third Quarter</b>		<b>Nine Months</b>	
		<b>30.9.2016</b>	<b>30.9.2015</b>	<b>30.9.2016</b>	<b>30.9.2015</b>
	Note	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>	<b>\$'000</b>
<b>OPERATING ACTIVITIES</b>					
Operating profit		<b>185,658</b>	370,428	<b>697,198</b>	1,182,896
Adjustments:					
Depreciation and amortisation		<b>52,748</b>	55,153	<b>167,023</b>	185,396
Share-based payment expenses		<b>12,248</b>	17,907	<b>27,216</b>	38,403
Loss/(profit) on sale of investments		<b>—</b>	—	<b>49</b>	(49,605)
Profit on sale of fixed assets		<b>(1,195)</b>	(1,084)	<b>(2,632)</b>	(2,511)
Write-back of impairment of investments		<b>(284)</b>	(23,860)	<b>(852)</b>	(25,413)
Impairment of fixed assets		<b>34,500</b>	—	<b>34,500</b>	—
Adjustment to gain on disposal of data centres		<b>(26,963)</b>	—	<b>(26,963)</b>	—
Gain on disposal of subsidiaries		<b>(3,041)</b>	—	<b>(11,413)</b>	(218,770)
Loss/(gain) associated with restructuring of operations and others		<b>3,099</b>	(3,329)	<b>1,466</b>	(58,427)
Operational cash flow before changes in working capital		<b>256,770</b>	415,215	<b>885,592</b>	1,051,969
Working capital changes:					
Stocks & work-in-progress		<b>254,000</b>	(573,713)	<b>284,208</b>	(703,552)
Debtors		<b>(344,565)</b>	(13,481)	<b>(552,585)</b>	(937,168)
Creditors		<b>398,071</b>	(495,934)	<b>(186,734)</b>	(273,471)
Investments		<b>11,912</b>	55,537	<b>4,798</b>	137,468
Advances to/from associated companies		<b>145,778</b>	274,520	<b>103,952</b>	329,755
		<b>721,966</b>	(337,856)	<b>539,231</b>	(394,999)
Interest received		<b>28,236</b>	37,420	<b>88,850</b>	88,221
Interest paid		<b>(52,166)</b>	(47,032)	<b>(148,837)</b>	(114,317)
Income taxes paid, net of refunds received		<b>(62,810)</b>	(119,426)	<b>(205,506)</b>	(317,332)
<b>Net cash from/(used in) operating activities</b>		<b>635,226</b>	(466,894)	<b>273,738</b>	(738,427)
<b>INVESTING ACTIVITIES</b>					
Acquisition of subsidiaries	5a	<b>—</b>	—	<b>(135,500)</b>	(2,559)
Acquisition and further investment in associated companies		<b>(87,755)</b>	(153,263)	<b>(204,390)</b>	(549,867)
Acquisition of fixed assets and investment properties		<b>(75,262)</b>	(117,375)	<b>(188,261)</b>	(639,738)
Disposal of subsidiaries	5b	<b>13,458</b>	—	<b>60,206</b>	1,248,946
Proceeds from disposal of fixed assets		<b>7,460</b>	2,106	<b>9,785</b>	3,676
Return of capital from associated companies		<b>6</b>	368	<b>81</b>	368
Dividends received from investments and associated companies		<b>204,519</b>	78,440	<b>360,426</b>	240,805
<b>Net cash from/(used in) investing activities</b>		<b>62,426</b>	(189,724)	<b>(97,653)</b>	301,631
<b>FINANCING ACTIVITIES</b>					
Acquisition of additional interest in subsidiaries		<b>(2,100)</b>	(84,863)	<b>(49,656)</b>	(3,046,645)
Proceeds from share issues		<b>—</b>	—	<b>—</b>	779
Proceeds from share options exercised with issue of treasury shares		<b>22</b>	182	<b>798</b>	8,115
Purchase of treasury shares		<b>—</b>	(44,411)	<b>(3,069)</b>	(49,367)
Proceeds from non-controlling shareholders of subsidiaries		<b>25,715</b>	1,756	<b>30,618</b>	6,882
Proceeds from term loans		<b>148,086</b>	433,479	<b>1,287,799</b>	1,649,120
Repayment of term loans		<b>(493,220)</b>	(46,327)	<b>(731,676)</b>	(1,213,657)
Dividend paid to shareholders of the Company		<b>(145,243)</b>	(218,081)	<b>(544,654)</b>	(872,479)
Dividend paid to non-controlling shareholders of subsidiaries		<b>(27,476)</b>	(13,541)	<b>(47,347)</b>	(57,180)
<b>Net cash (used in)/from financing activities</b>		<b>(494,216)</b>	28,194	<b>(57,187)</b>	(3,574,432)
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>203,436</b>	(628,424)	<b>118,898</b>	(4,011,228)
<b>Cash and cash equivalents as at beginning of period</b>		<b>1,735,159</b>	2,335,310	<b>1,859,118</b>	5,712,351
<b>Effects of exchange rate changes on the balance of cash held in foreign currencies</b>		<b>9,137</b>	29,434	<b>(30,284)</b>	35,197
<b>Cash and cash equivalents as at end of period</b>	5c	<b>1,947,732</b>	1,736,320	<b>1,947,732</b>	1,736,320

## NOTES TO CONSOLIDATED STATEMENT OF CASH FLOWS

### 5a. Acquisition of subsidiaries

During the financial period, the fair values of net assets of subsidiaries acquired were as follows:

	Third Quarter		Nine Months	
	30.9.2016	30.9.2015	30.9.2016	30.9.2015
	\$'000	\$'000	\$'000	\$'000
Fixed assets	–	–	14,849	85
Intangible assets	–	–	34,371	3,245
Stocks and work-in-progress	–	–	60,873	–
Debtors and other assets	–	–	21,904	2,970
Bank balances and cash	–	–	–	2,433
Creditors	–	–	(11,349)	(3,381)
Bank borrowings	–	–	–	(222)
Current and deferred taxation	–	–	–	(763)
Total identifiable net assets at fair value	–	–	120,648	4,367
Non-controlling interest measured at non-controlling interests' proportionate share of the net assets	–	–	–	(1,224)
Amount previously accounted for as associated companies	–	–	–	(490)
Goodwill arising from acquisition	–	–	14,852	2,339
Total purchase consideration	–	–	135,500	4,992
Less: Bank balances and cash acquired	–	–	–	(2,433)
<b>Cash flow on acquisition</b>	<b>–</b>	<b>–</b>	<b>135,500</b>	<b>2,559</b>

During the nine months, the Group acquired Cameron International Corporation's (Cameron) offshore product division, which comprises the LeTourneau™ jackup rig designs, rig kit business, as well as its aftersales and aftermarket service. Fair value of the net identifiable assets are determined on a provisional basis.

Significant acquisition of subsidiaries during the nine months of the prior year mainly relates to acquisition of 75% interest in Array Real Estate Pte. Ltd. and acquisition of additional 50.1% interest in OWEC Tower (AS) increasing our interest to 100%.



5b. Disposal of subsidiaries

During the financial period, the book values of net assets of subsidiaries disposed were as follows:

	<b>Third Quarter</b>		<b>Nine Months</b>	
	<b>30.9.2016</b>	30.9.2015	<b>30.9.2016</b>	30.9.2015
	<b>\$'000</b>	\$'000	<b>\$'000</b>	\$'000
Fixed assets	(49)	—	(18,512)	(1,141,882)
Investment properties	(19,377)	—	(74,062)	(21,592)
Long term investments	—	—	(54)	—
Stocks and work-in-progress	(127)	—	(47,557)	(27,843)
Debtors and other assets	(197)	—	(30,722)	(206,906)
Bank balances and cash	(1,139)	—	(18,500)	(240,637)
Creditors and other liabilities	1,356	—	45,049	210,928
Borrowings	—	—	45,176	—
Current and deferred taxation	1,393	—	5,380	187,940
Non-controlling interests deconsolidated	6,080	—	22,501	7,414
	<b>(12,060)</b>	—	<b>(71,301)</b>	(1,232,578)
Amount accounted for as associated company	—	—	—	(40,498)
Net assets disposed of	<b>(12,060)</b>	—	<b>(71,301)</b>	(1,273,076)
Net profit on disposal	<b>(3,041)</b>	—	<b>(11,413)</b>	(218,770)
Realisation of foreign currency translation reserve and capital reserve	504	—	4,008	(10,053)
Sale proceeds	<b>(14,597)</b>	—	<b>(78,706)</b>	(1,501,899)
Less: Deferred proceeds received	—	—	—	12,316
Less: Bank balances and cash disposed	<b>1,139</b>	—	<b>18,500</b>	240,637
<b>Cash flow on disposal</b>	<b>(13,458)</b>	—	<b>(60,206)</b>	(1,248,946)

Significant disposal of subsidiaries during the nine months include the sale of 60% interest in Keppel CT Developments Pte Ltd, sale of 70% interest in Quang Ba Royal Park Joint Venture Co Ltd, sale of 45% interest in Keppel Thai Properties Public Company Ltd, sale of 95% interest in Jiangyin Yangtze International Country Club and sale of 100% interest in Fernland Investment Pte Ltd.

Significant disposals during the nine months in the prior year include the sale of 51% interest in Keppel Merlimau Cogen Pte Ltd and disposal of 80% interest in BG Junction in Surabaya.

5c. Cash and cash equivalents

Cash and cash equivalents consist of cash on hand and balances with banks. Cash and cash equivalents in the consolidated statement of cash flows comprise the following balance sheet amounts:

	<b>Third Quarter</b>		<b>Nine Months</b>	
	<b>30.9.2016</b>	30.9.2015	<b>30.9.2016</b>	30.9.2015
	<b>\$'000</b>	\$'000	<b>\$'000</b>	\$'000
Bank balances, deposits and cash	<b>2,012,701</b>	1,777,093	<b>2,012,701</b>	1,777,093
Amounts held under escrow accounts for overseas acquisition of land, payment of construction cost and liabilities	<b>(64,969)</b>	(40,773)	<b>(64,969)</b>	(40,773)
	<b>1,947,732</b>	1,736,320	<b>1,947,732</b>	1,736,320

5d. Cash flow analysis

(i) Third Quarter

Net cash from operating activities for the quarter was \$635 million compared to the net cash used in operating activities of \$467 million for the corresponding quarter last year. This was due mainly to a reduction in working capital requirements.

Net cash from investing activities for the quarter was \$62 million. This comprised principally the dividend received from investments and associated companies, partly offset by acquisition of 40% interest in Empire City Limited Liability Company and further investment in associated companies as well as other operational capex during the quarter.

Net cash used in financing activities was \$494 million. This was due mainly to repayment of term loans and the dividend of \$173 million that was paid to both shareholders of the Company and non-controlling shareholders of subsidiaries during the quarter.

(ii) Nine Months

Operational cash inflow for the nine months was \$886 million, \$166 million below the previous period. However, outflow for working capital changes, interest and income taxes was \$612 million, compared to an outflow of \$1,790 million in the prior period. Net cash from operating activities for the nine months was \$274 million compared to the net cash used in operating activities of \$738 million in the prior period.

Net cash used in investing activities was \$98 million. This was mainly attributable to the acquisition of Cameron offshore product division, acquisition of 22.4% interest in 112 Katong, acquisition of 45% interest in Quoc Loc Phat Joint Stock Company, acquisition of 40% interest in Empire City Limited Liability Company, further investment in associated companies and other operational capex. Dividend income amounted to \$360 million.

Net cash used in financing activities was \$57 million. This was mainly attributable to the dividend of \$592 million that was paid to both shareholders of the Company and non-controlling shareholders of subsidiaries, partly offset by the net proceeds from term loans during the period. The net cash used in financing activities in the prior period was mainly attributable to the acquisition of additional shareholding in Keppel Land Limited.

**6. AUDIT**

The financial statements have not been audited nor reviewed by our auditors.

**7. AUDITORS' REPORT**

Not applicable

**8. ACCOUNTING POLICIES**

Except as disclosed in paragraph 9 below, the Group has applied the same accounting policies and methods of computation in the financial statements for the current financial period compared with those of the audited financial statements as at 31 December 2015.

## 9. CHANGES IN THE ACCOUNTING POLICIES

The Group adopted the new/revised FRS that are effective for annual periods beginning on or after 1 January 2016. Changes to the Group's accounting policies have been made as required, in accordance with the transitional provisions in the respective FRS.

The following are the new or amended FRS that are relevant to the Group:

- Improvements to Financial Reporting Standards (November 2014)
- Amendments to FRS 27 *Separate Financial Statements: Equity Method in Separate Financial Statements*
- Amendments to FRS 16 *Property, Plant and Equipment* and FRS 38 *Intangible Assets: Clarification of Acceptable Methods of Depreciation and Amortisation*
- Amendments to FRS 111 *Joint Arrangements : Accounting for Acquisitions of Interests in Joint Operations*
- Amendments to FRS 110 *Consolidated Financial Statements*, FRS 112 *Disclosure of Interests in Other Entities*, FRS 28 *Investments in Associates and Joint Ventures - Investment Entities: Applying the Consolidation Exception*
- Amendments to FRS 1 *Presentation of Financial Statements: Disclosure Initiative*

The adoption of the above amended FRS did not have any significant impact on the financial statements of the Group.

## 10. REVIEW OF GROUP PERFORMANCE

### (i) Third Quarter

Group revenue for 3Q2016 of \$1,459 million was \$981 million or 40% below that of 3Q2015. Revenue from the Offshore & Marine Division declined \$895 million to \$516 million because of lower volume of work, deferment of some projects and the suspension of the Sete Brasil contracts. Revenue from the Property Division improved by \$17 million to \$479 million due mainly to higher revenue from Singapore partly offset by lower revenue from China. The Infrastructure Division's revenue was lower by \$97 million to \$434 million resulting from a drop in revenue from the power and gas business due to lower prices and volume.

Group pre-tax profit for 3Q2016 decreased by \$184 million or 39% from \$470 million to \$286 million. Pre-tax profit of the Offshore & Marine Division dropped by \$184 million to \$22 million as a result of lower operating results arising from lower revenue and share of associated companies' losses. Pre-tax profit of the Property Division of \$199 million was \$17 million or 9% higher than 3Q2015. Higher share of associated companies' profits mainly arising from divestment of the stake in Life Hub @ Jinqiao was partly offset by lower contribution from China property trading. Pre-tax profit of the Infrastructure Division of \$40 million is comparable to that of 3Q2015. Pre-tax profit of the Investments Division decreased by \$17 million to \$25 million due mainly to share of associated companies' losses.

Tax expenses decreased by \$38 million because of lower taxable profits. Non-controlling interests were \$8 million lower than those of 3Q2015. After taking into account income tax expenses and non-controlling interests, net profit attributable to shareholders for 3Q2016 was \$225 million, 38% below the same quarter in the previous year. Earnings per share were 12.4 cents.

(ii) Nine Months

Group net profit for the nine months ended 30 September 2016 of \$641 million was lower than the \$1,120 million for the same period in 2015. Earnings per share were 35.3 cents. Annualised return on equity was 7.6% and Economic Value Added decreased by \$417 million to \$39 million.

Group revenue of \$4,827 million for the nine months to-date was \$2,990 million or 38% below that of the corresponding period in 2015. Revenue from the Offshore & Marine Division declined by \$2,864 million to \$2,054 million because of lower volume of work, deferment of some projects and the suspension of the Sete Brasil contracts. Major jobs completed and delivered in the nine months included four jack-up rigs, a land rig, a derrick lay vessel, an accommodation semisubmersible and two FPSO conversions. Revenue from the Property Division increased by \$280 million to \$1,451 million due mainly to higher revenue from China and Singapore. Revenue from the Infrastructure Division contracted by \$350 million to \$1,228 million as a result of a drop in revenue recorded by the power and gas business from lower prices and volume.

At the pre-tax level, Group profit was down by \$574 million or 40% to \$849 million from that of the corresponding period in 2015. The Offshore & Marine Division reported a drop in pre-tax profit of \$446 million to \$232 million due mainly to lower operating results arising from lower revenue and lower share of associated companies' profits. Pre-tax profit from the Property Division of \$463 million was \$56 million or 14% higher than the corresponding period in 2015. Higher share of associated companies' profits mainly arising from divestment of the stake in Life Hub @ Jinqiao and 77 King Street was partly offset by lower contribution from Singapore property trading. Pre-tax profit of the Infrastructure Division dropped by \$88 million to \$95 million due mainly to the absence of gains recognised in 2015. In 2015, there were gains from disposal of the 51% interest in Keppel Merlimau Cogen Pte Ltd and dilution re-measurement gain from the combination of Crystal Trust and CitySpring Infrastructure Trust to form the enlarged Keppel Infrastructure Trust, which were partially offset by the losses following finalisation of the cost to complete the Doha North Sewage Treatment Plant. Pre-tax profit of the Investments Division decreased by \$96 million to \$59 million due mainly to share of associated companies' losses and the absence of gain from sale of investments in the same period last year.

Taxation expenses declined by \$89 million or 33% due mainly to lower taxable profits. Non-controlling interests are comparable to those of the corresponding period in 2015. Taking into account income tax expenses and non-controlling interests, net profit attributable to shareholders was \$641 million, down \$479 million from \$1,120 million last year. The Property Division was the largest contributor to Group net profit with 55% share, followed by the Offshore & Marine Division's 26%, Infrastructure Division's 12% and the Investments Division's 7%.

## **11. VARIANCE FROM FORECAST STATEMENT**

No forecast was previously provided.

## **12. PROSPECTS**

The Offshore & Marine Division secured \$0.5 billion of new orders to-date. Its net order book, excluding the Sete rigs, stands at \$4.1 billion. Faced with the global sector downturn, the Division is rightsizing its operations for what is expected to be an extended slowdown, while pursuing opportunities in niche markets and in non-drilling areas. It will continue to build new capabilities and position itself to seize opportunities for the upturn.

The Property Division sold about 3,510 homes in the first nine months of 2016, comprising about 2,940 in China, 300 in Singapore and 260 in Vietnam. This is higher than the 3,110 homes sold in the same period last year. Sales have improved in China and Singapore. Keppel REIT's office buildings in Singapore and Australia continue to maintain high occupancy of 99.5% as at end-September 2016. The Division will remain focused on strengthening its presence in its core and growth markets, while seeking opportunities to unlock value and recycle capital.

In the Infrastructure Division, Keppel Infrastructure ("KI") will remain focused on its power and gas as well as its other energy-related infrastructure businesses and will continue to pursue promising growth areas. The electricity market is still expected to remain competitive but KI's integrated power and gas business platform will enable it to weather the challenges ahead through driving synergies and value creation across its diversified portfolio. Keppel Telecommunications & Transportation will continue to develop both logistics and data centre businesses locally and overseas. It will also focus on growing a portfolio of quality data centre assets for injection into Keppel DC REIT.

In the Investments Division, the formation of Keppel Capital will allow the Group to more effectively recycle capital and expand its capital base with co-investments, giving the Group greater capacity to seize opportunities for growth without putting a strain on the balance sheet. Keppel Capital will create value for investors and grow the Group's asset management business. Total assets under management by Keppel Capital are about \$26 billion as at 30 September 2016.

The Group will continue to execute its multi-business strategy, capturing value by harnessing its core strengths and growing collaboration across divisions to unleash potential synergies, while being agile and investing in the future.

**13. DIVIDEND**

**13a. Current Financial Period Reported On**

Any dividend recommended for the current financial period reported on?

No

**13b. Corresponding Period of the Immediately Preceding Financial Year**

Any dividend declared for the corresponding period of the immediately preceding financial year?

No

**13c. Date Payable**

Not applicable

**13d. Books Closure Date**

Not applicable

**13e. If no dividend has been declared/recommendeded, a statement to that effect.**

No dividend is declared for the quarter ended 30 September 2016.

Total cash distribution paid to shareholders in 2016 amounted to 30.0 cents per share. A tax exempt one-tier final dividend of 22.0 cents per share in respect of the year ended 31 December 2015 was paid on 6 May 2016 and a tax exempt one-tier interim dividend of 8.0 cents per share in respect of the first half year ended 30 June 2016 was paid on 10 August 2016.

## 14. SEGMENT ANALYSIS

### Nine months ended 30 September 2016

	Offshore & Marine \$'000	Property \$'000	Infra- structure \$'000	Invest- ments \$'000	Elimination \$'000	Total \$'000
<b>Revenue</b>						
External sales	2,053,632	1,450,872	1,228,396	94,375	–	4,827,275
Inter-segment sales	444	9,061	19,786	51,624	(80,915)	–
<b>Total</b>	<b>2,054,076</b>	<b>1,459,933</b>	<b>1,248,182</b>	<b>145,999</b>	<b>(80,915)</b>	<b>4,827,275</b>
<b>Segment Results</b>						
Operating profit	251,862	299,928	67,526	69,996	7,886	697,198
Investment income	818	8,290	(6)	1,177	–	10,279
Interest income	41,106	18,688	34,067	184,355	(189,366)	88,850
Interest expenses	(95,099)	(57,494)	(13,796)	(163,928)	181,480	(148,837)
Share of results of associated companies	33,041	194,122	7,328	(32,997)	–	201,494
Profit before tax	231,728	463,534	95,119	58,603	–	848,984
Taxation	(39,701)	(116,236)	(11,444)	(11,042)	–	(178,423)
<b>Profit for the period</b>	<b>192,027</b>	<b>347,298</b>	<b>83,675</b>	<b>47,561</b>	<b>–</b>	<b>670,561</b>
Attributable to:						
Shareholders of Company	167,002	351,160	80,101	42,604	–	640,867
Non-controlling interests	25,025	(3,862)	3,574	4,957	–	29,694
	<b>192,027</b>	<b>347,298</b>	<b>83,675</b>	<b>47,561</b>	<b>–</b>	<b>670,561</b>
<b>Other Information</b>						
Segment assets	10,225,705	15,900,410	3,016,879	7,029,356	(7,519,725)	28,652,625
Segment liabilities	8,084,580	6,930,190	1,671,238	7,621,782	(7,519,725)	16,788,065
<b>Net assets</b>	<b>2,141,125</b>	<b>8,970,220</b>	<b>1,345,641</b>	<b>(592,426)</b>	<b>–</b>	<b>11,864,560</b>
Investment in associated companies	576,906	3,231,280	868,122	695,181	–	5,371,489
Additions to non-current assets	54,403	265,970	61,395	10,883	–	392,651
Depreciation and amortisation	116,217	19,629	29,936	1,241	–	167,023

### Geographical Information

	Singapore \$'000	China \$'000	Brazil \$'000	Other Far East & ASEAN Countries \$'000	Other Countries \$'000	Elimination \$'000	Total \$'000
External sales	3,207,398	800,175	233,444	367,365	218,893	–	4,827,275
Non-current assets	5,981,649	3,105,754	308,288	1,160,684	883,788	–	11,440,163



## Nine months ended 30 September 2015

	Offshore & Marine \$'000	Property \$'000	Infra- structure \$'000	Invest- ments \$'000	Elimination \$'000	Total \$'000
<b>Revenue</b>						
External sales	4,918,011	1,170,624	1,578,157	150,036	–	7,816,828
Inter-segment sales	375	8,445	25,859	60,516	(95,195)	–
Total	4,918,386	1,179,069	1,604,016	210,552	(95,195)	7,816,828
<b>Segment Results</b>						
Operating profit	599,103	332,250	168,838	65,611	17,094	1,182,896
Investment income	1,726	10,150	(400)	1,507	–	12,983
Interest income	54,428	21,654	13,108	106,256	(107,225)	88,221
Interest expenses	(24,383)	(61,117)	(19,690)	(99,258)	90,131	(114,317)
Share of results of associated companies	47,388	103,421	21,381	80,678	–	252,868
Profit before tax	678,262	406,358	183,237	154,794	–	1,422,651
Taxation	(126,216)	(100,674)	(22,305)	(17,105)	–	(266,300)
Profit for the period	552,046	305,684	160,932	137,689	–	1,156,351
Attributable to:						
Shareholders of Company	541,818	292,854	152,248	132,921	–	1,119,841
Non-controlling interests	10,228	12,830	8,684	4,768	–	36,510
	552,046	305,684	160,932	137,689	–	1,156,351
<b>Other Information</b>						
Segment assets	10,135,447	16,498,012	3,012,332	6,163,669	(7,199,664)	28,609,796
Segment liabilities	8,305,825	7,333,449	1,917,200	6,566,425	(7,199,664)	16,923,235
Net assets	1,829,622	9,164,563	1,095,132	(402,756)	–	11,686,561
Investment in associated companies	542,503	3,416,251	937,926	770,618	–	5,667,298
Additions to non-current assets	151,882	497,212	430,496	110,015	–	1,189,605
Depreciation and amortisation	107,527	20,835	56,961	73	–	185,396

## Geographical Information

	Singapore \$'000	China \$'000	Brazil \$'000	Other Far East & ASEAN Countries \$'000	Other Countries \$'000	Elimination \$'000	Total \$'000
External sales	5,412,566	726,496	822,981	385,900	468,885	–	7,816,828
Non-current assets	6,178,718	2,521,050	256,078	1,055,518	881,453	–	10,892,817

Note:

- The Group is organised into business units based on their products and services, and has four reportable operating segments: Offshore & Marine, Property, Infrastructure and Investments. Investments consist mainly of the Group's investments in fund management, M1 Limited, KrisEnergy Limited, k1 Ventures Limited and equities.
- Pricing of inter-segment goods and services is at fair market value.
- For the nine months ended 30 September 2016, other than Singapore and China, no single country accounted for 10% or more of the Group's revenue. For the nine months ended 30 September 2015, other than Singapore and Brazil, no single country accounted for 10% or more of the Group's revenue.
- No single external customer accounted for 10% or more of the Group's revenue for the nine months ended 30 September 2016 and 2015.

## 15. REVIEW OF SEGMENT PERFORMANCE

- 15a. Prior to 2016, the Group had presented the contribution of its asset management businesses within the Infrastructure Division and the Property Division accordingly. Following the consolidation of the interests in the Group's four asset management businesses under its wholly-owned subsidiary, Keppel Capital Holdings Pte. Ltd., the contributions from these businesses are presented in the Investments Division from 2016. The 2015 segment information has been restated to align to the current reportable segment presentation.

### 15b. Revenue by Segments

Group revenue of \$4,827 million was \$2,990 million or 38% below that of corresponding period in 2015. Revenue from the Offshore & Marine Division of \$2,054 million was \$2,864 million lower due to lower volume of work, deferment of some projects and the suspension of Sete Brasil contracts. Revenue from the Property Division rose by \$280 million to \$1,451 million. This was due mainly to higher revenue from China and Singapore. Revenue from the Infrastructure Division contracted by \$350 million to \$1,228 million as a result of a drop in revenue recorded by the power and gas business from lower prices and volume.

### 15c. Net profit by Segments

Group net profit of \$641 million was \$479 million or 43% lower than that of corresponding period in 2015. Profit from the Offshore & Marine Division of \$167 million was \$375 million lower than that of the corresponding period in the prior year due mainly to lower operating results arising from lower revenue, net interest expense and lower share of associated companies' profits. Net profit from the Property Division of \$351 million rose by \$58 million mainly due to higher share of associated companies' profits arising from divestment of the stake in Life Hub @ Jinqiao and 77 King Street, partly offset by lower contribution from Singapore property trading. Profit from the Infrastructure Division of \$80 million was \$72 million lower due largely to the absence of gain recognized in 2015. In 2015, there were gains from disposal of the 51% interest in Keppel Merlimau Cogen Pte Ltd and dilution re-measurement gain from the combination of Crystal Trust and CitySpring Infrastructure Trust to form the enlarged Keppel Infrastructure Trust, which were partially offset by the losses following finalisation of the cost to complete the Doha North Sewage Treatment Plant. Profit from the Investments Division decreased by \$90 million due mainly to share of associated companies' losses and the absence of gain from sale of investments in the same period last year. The Property Division was the largest contributor to Group net profit with 55% share, followed by the Offshore & Marine Division with 26% share, Infrastructure Division with 12% share and the Investments Division with 7% share.

### 15d. Revenue by Geographical Segments

Revenue from Singapore of \$3,207 million was \$2,205 million lower due largely to lower revenue from the Offshore & Marine Division. Higher revenue from China were mainly from the Property Division.

## 16. INTERESTED PERSON TRANSACTIONS

The Group has obtained a general mandate from shareholders of the Company for interested person transactions in the Annual General Meeting held on 19 April 2016. During the financial period, the following interested person transactions were entered into by the Group:

Name of Interested Person	Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than \$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)		Aggregate value of all interested person transactions conducted under a shareholders' mandate pursuant to Rule 920 of the SGX Listing Manual. (excluding transactions less than \$100,000)	
	Nine months 30.9.2016 \$'000	Nine months 30.9.2015 \$'000	Nine months 30.9.2016 \$'000	Nine months 30.9.2015 \$'000
<b>Transaction for the Sale of Goods and Services</b>				
CapitaMalls Asia Group	–	–	–	200,000
Mapletree Investments Group	–	–	–	104
Neptune Orient Lines Group	–	–	389	583
PSA International Group	–	–	1,460	110
SATS Group	–	–	–	37,654
SembCorp Marine Group	–	–	4,641	224
Singapore Airlines Group	–	–	–	5,600
Singapore Power Group	–	–	–	12,300
Singapore Technologies Engineering Group	–	–	891	270
Singapore Telecommunications Group	–	–	–	182
Temasek Holdings Group	–	–	16,560	–
<b>Transaction for the Purchase of Goods and Services</b>				
CapitaMalls Asia Group	–	–	–	161
Certis CISCO Security Group	–	–	470	824
Gas Supply Pte Ltd	–	–	–	80,000
Mapletree Investments Group	–	–	–	24,222
Pavilion Gas Pte Ltd	–	–	50,000	–
PSA International Group	–	–	105	127
SembCorp Marine Group	–	–	55	74
Singapore Technologies Engineering Group	–	–	3,809	24,866
Singapore Telecommunications Group	–	–	1,160	1,583
Temasek Holdings Group	–	–	1,945	–
<b>Total Interested Person Transactions</b>	<b>–</b>	<b>–</b>	<b>81,485</b>	<b>388,884</b>

**17. CONFIRMATION THAT THE ISSUER HAS PROCURED UNDERTAKINGS FROM ALL ITS DIRECTORS AND EXECUTIVE OFFICERS (IN THE FORMAT SET OUT IN APPENDIX 7.7) UNDER RULE 720(1)**

The Company confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 under Rule 720(1) of the Listing Manual

**BY ORDER OF THE BOARD**

CAROLINE CHANG/LEON NG  
Company Secretaries

20 October 2016

## CONFIRMATION BY THE BOARD

We, LEE BOON YANG and LOH CHIN HUA, being two directors of Keppel Corporation Limited (the "Company"), do hereby confirm on behalf of the directors of the Company that, to the best of their knowledge, nothing has come to the attention of the board of directors of the Company which may render the third quarter 2016 financial statements to be false or misleading in any material respect.

On behalf of the board of directors



**LEE BOON YANG**  
Chairman



**LOH CHIN HUA**  
Chief Executive Officer

Singapore, 20 October 2016