

# Briefing for Retail Shareholders

Hosted by Securities Investors Association (Singapore)

17 August 2023



# **Keppel has been transforming to create value**





2018~2019





2015~2016

Privatised M1

2022~2023

- Privatised Keppel Land and consolidated asset managers under **Keppel Capital**
- and Keppel T&T

- Divested logistics and O&M businesses
- Removed conglomerate structure and reorganised Keppel as one integrated company





# One Keppel, One Purpose

Creating solutions for a sustainable world

#### A GLOBAL ASSET MANAGER & OPERATOR

Comprising three horizontally-integrated platforms:

Fund
Management
Platform

Investment Platform

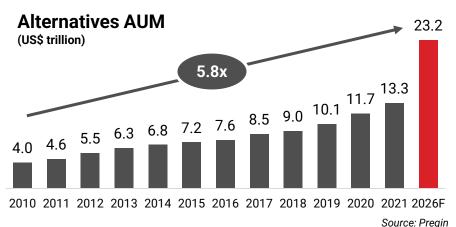
Operating Platform

with deep operating capabilities in **Infrastructure**, **Real Estate** and **Connectivity** 

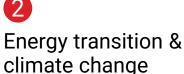
# We are in the right space, at the right time, seizing opportunities amidst macrotrends



Investors increasing allocation to real assets











Rapid urbanisation & ageing populations





Digitalisation



# Strong results for 1H23

**NET PROFIT** 

\$3.6b

Highest on record in 55 years

**RECURRING INCOME** 

**76%** 

of net profit from continuing operations, vs 48% in 1H22 **ASSET MONETISATION** 

>\$4.8b

announced since Oct 2020; Target to reach \$10~12b by 2026 and \$17.5b eventually

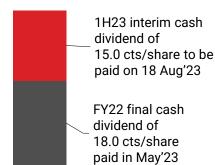


## **Superior returns**

#### **Total distributions in 2023**

#### Cash:

33.0 cts/share



~4.6% cash dividend yield based on Keppel's closing share price of \$7.11 on 11 Aug 2023

#### In-Specie:

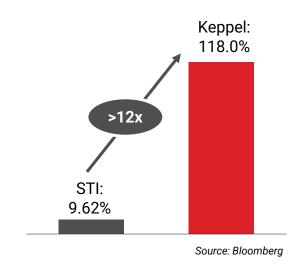
**\$2.19**<sup>i</sup> worth of SCM shares distributed in-specie in Mar'23 for every Keppel share held

55<sup>th</sup> Anniversary Proposed Special Dividend in-Specie

- **1 KREIT unit**<sup>ii</sup> for every 5 Keppel shares held
- Part of Keppel's capital management initiatives
- KREIT will benefit from larger public float, wider investor base and higher liquidity

#### Total shareholder return

Significantly outperformed Straits Times Index over the 18-month period from 1 Jan 2022 to 30 Jun 2023





<sup>&</sup>lt;sup>1</sup> The figure of \$2.19 is rounded to the nearest two decimal places; calculated based on a division of (a) the cash equivalent amount of the dividend declared by the Company of \$3,845,164,646.11, by (b) the Company's issued and paid-up share capital as at the Record Date of 1,751,959,918 KCL Shares (excluding treasury shares).

<sup>&</sup>lt;sup>ii</sup> The final value of the dividend in-specie will be based on the price of Keppel REIT units on the date the Proposed Distribution is completed, which is subject to the approval of Keppel Corporation's shareholders at an EGM to be held in due course.

## The Keppel difference

Established asset manager with over 20 years of track record, seasoned management team and established LP network

Funds raised

\$9.5b

Capital raised over 3 years (2020-2022) Capital deployed

\$17.6b

Investments completed over 3 years (2020-2022) Returns achieved

17% IRR / 1.8x equity multiple

average deal returns since 2002

**FUM** 

\$53.2b

As at end-Jun 2023

Deep capabilities in engineering, developing, owning and operating specialised real assets as part of Keppel's DNA









# Connecting investors with Keppel's proprietary assets

Providing exclusive access to high-quality, strategic infrastructure, real estate and connectivity assets that produce strong inflation-protected cash flows, leveraging Keppel's deep operating capabilities.

#### Keppel Sakra Cogen Plant



Singapore's first hydrogen-ready and most efficient power plant

#### Keppel Data Centre Campus at Genting Lane



First two buildings fully contracted; planning for more capacity

#### Bifrost Subsea Cable System



World's largest capacity high-speed optical cable across the Pacific Ocean

#### Keppel South Central



Next-generation smart, super low energy commercial building in Singapore's CBD

#### Park Avenue Central

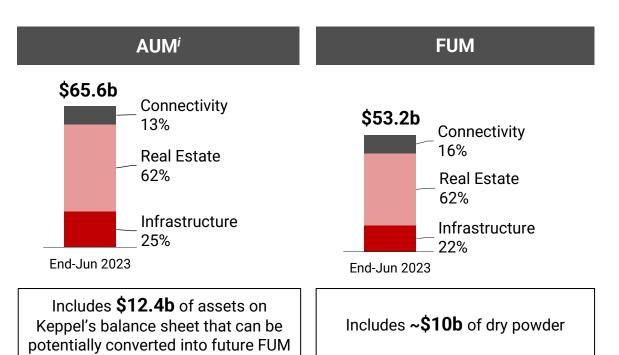


Prime office and retail development in the heart of downtown Shanghai



# Accelerating growth in asset management

Laser-focused to grow FUM to \$100b by 2026 and \$200b by 2030



>\$13b

of asset and M&A deals currently being pursued across Infrastructure, Real Estate and Connectivity

>5

new funds for infrastructure, SUR, education, data centres and debt, etc., being raised and planned for launch in next 2 years



i Includes carrying values of identified assets on the balance sheet, as well as gross asset values of certain identified underlying assets held in joint ventures, that can be potentially converted into fee-bearing Funds Under Management (FUM). Notes receivables (vendor notes issued by Asset Co) amounting to c.\$4.3b is included.



With an **established track record** as an asset manager and the **deep domain knowledge** of an operator, Keppel is a **preferred partner** to our LPs.

As we grow our recurring income and achieve our FUM and monetisation targets, Keppel aims to continue **delivering superior returns to our shareholders**.



Dow Jones Sustainability Indices

Powered by the S&P Global CSA

### **Disclaimer**

NOT FOR RELEASE, PUBLICATION OR DISTRIBUTION, IN WHOLE OR IN PART, IN, INTO OR FROM ANY JURISDICTION WHERE TO DO SO WOULD CONSTITUTE A VIOLATION OF THE RELEVANT LAWS OF THAT JURISDICTION. THIS PRESENTATION SHALL NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO SELL, SUBSCRIBE FOR OR BUY SECURITIES IN ANY JURISDICTION, INCLUDING IN THE UNITED STATES.

This presentation is for information purposes only and does not have regard to your specific investment objectives, financial situation or your particular needs. Any information in this presentation is not to be construed as investment or financial advice and does not constitute an invitation, offer or solicitation of any offer to acquire, purchase or subscribe for securities or other financial instruments in Keppel Corporation Limited ("Keppel"). The past performance of Keppel is not indicative of the future performance of Keppel. You should exercise judgment in your own financial decisions. If in doubt, please consult with your professional advisers.

Unless explicitly indicated otherwise, all monetary values denoted as '\$' within this presentation are to be interpreted as referring to Singapore dollars.

