

Operating Platform presentations

Investor Day, 20 August 2024



The background of the slide is a photograph of a modern building with a large, lush vertical garden facade. The garden is composed of various green plants and ferns, with some yellow flowers. A glass-enclosed balcony is visible on the building. In the foreground, three people are walking on a paved path, and a blurred car is moving across the frame. The sky is blue with some clouds.

Infrastructure

Ms Cindy Lim, CEO, Infrastructure
Investor Day, 20 August 2024

01

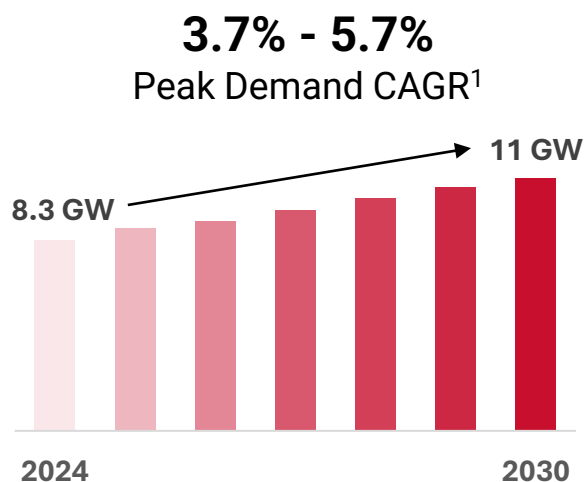


Keppel

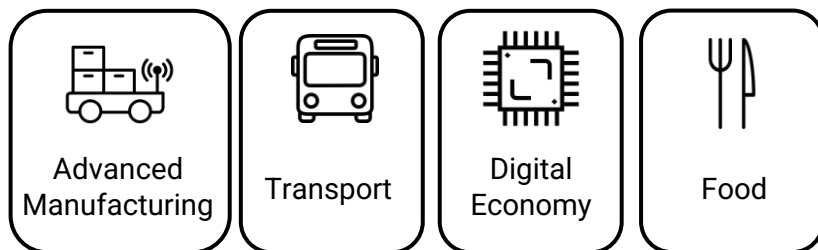
Integrated power business

Stable growing demand, reduced market volatility

Singapore's electricity demand will continue to grow organically...



New solutions required to serve emerging energy intensive industries



Integrated Power Business			
	1H 2023 (\$'m)	1H 2024 (\$'m)	Change (%)
Revenue	2,263	2,005	- 11%
EBITDA	315	356	+ 13%
Operating Income	261	317	+ 21%

- High energy prices from the energy crisis has run its course
- Strong regulatory guiderails to rein in energy price levels
- Despite the weakening of wholesale power prices, stable earnings are expected in 2024 and 2025



Lower spark spreads

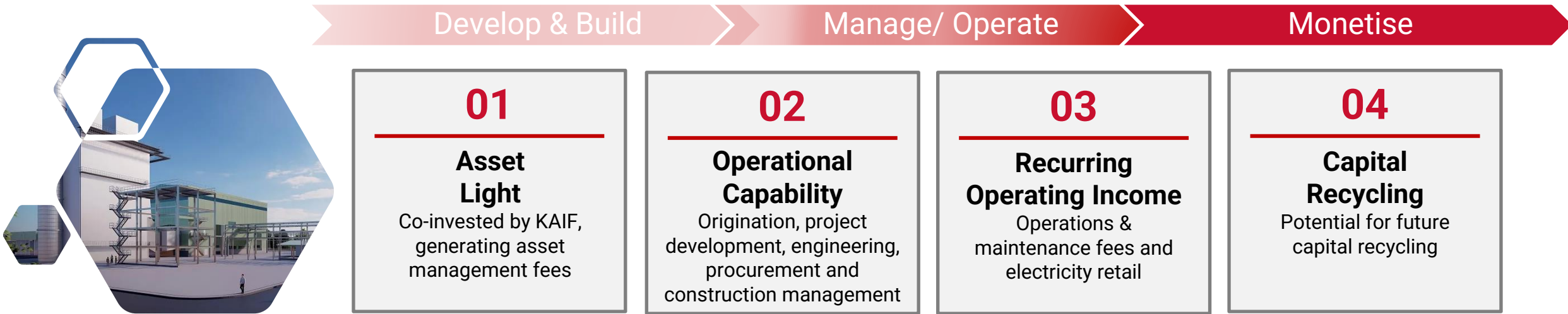
offset by



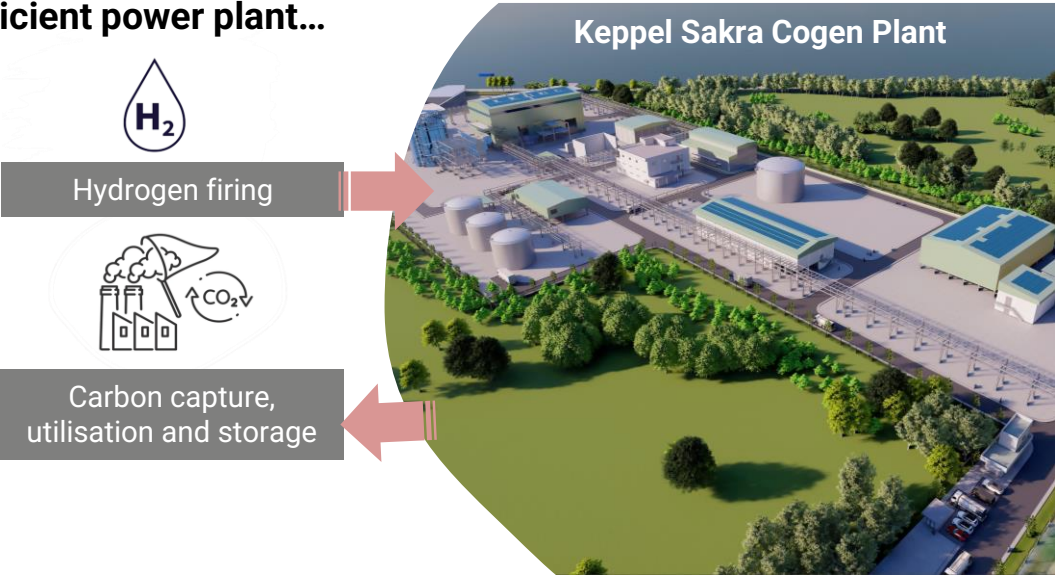
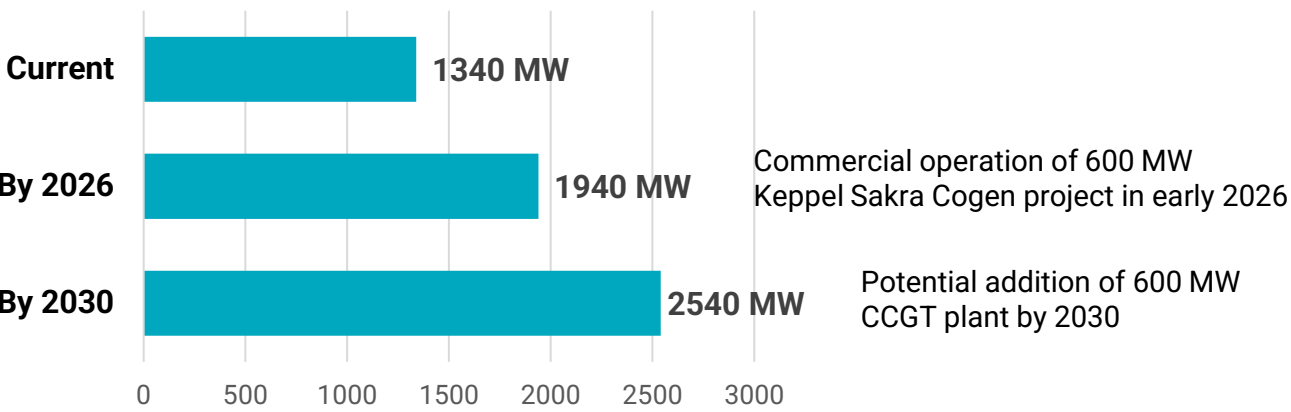
Higher contracted position

¹ As per EMA's demand forecast in the Request for Proposal to Build, Own and Operate New Generation Capacity issued on 4 June 2024

Competitive advantages capacity and margin expansion



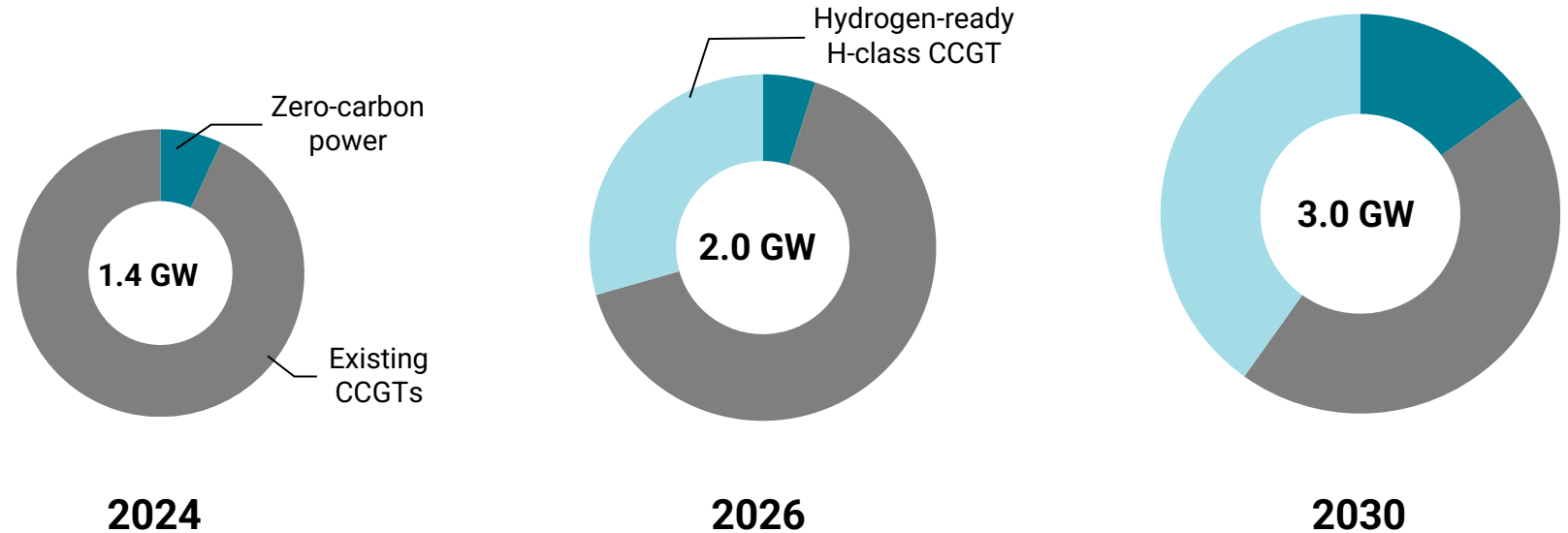
Growing market share in Singapore’s electricity market with state-of-the-art, most efficient power plant...



Future ready and resilient higher capacity with lower carbon intensity

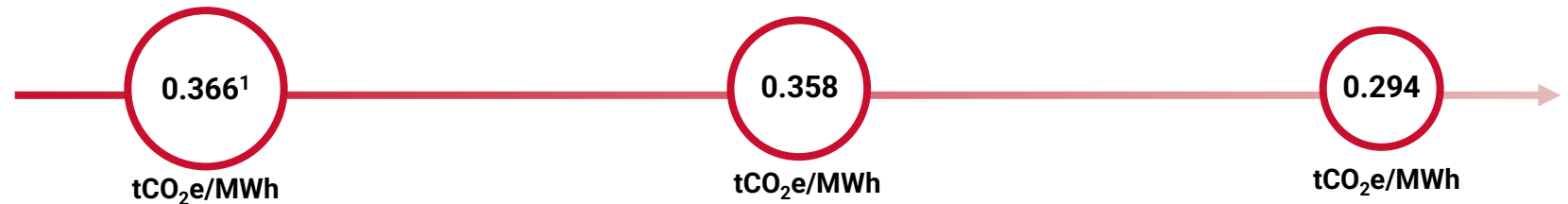
+1.6 GW

New generation capacity;
doubling existing capacity
in next 5 years



20%

Reduction in carbon intensity
through best-in-class
technologies, renewable
imports and low-carbon fuels



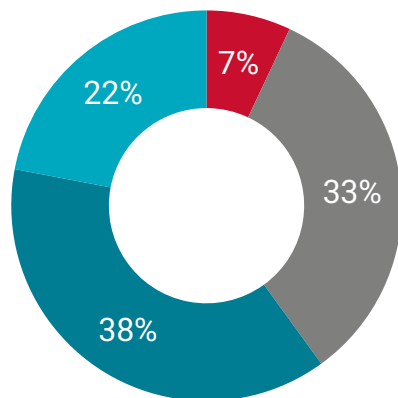
¹ GHG emissions intensity calculated based on direct emissions (Scope 1) from Keppel Merlimau Cogen's existing generation capacity

Strong margins in 2024 underpinned by robust portfolio

>99% of our customers are locked in on fixed or indexed electricity price plans, delivering healthy recurring revenue

60% of portfolio is on long-term contracts of 3 years and above

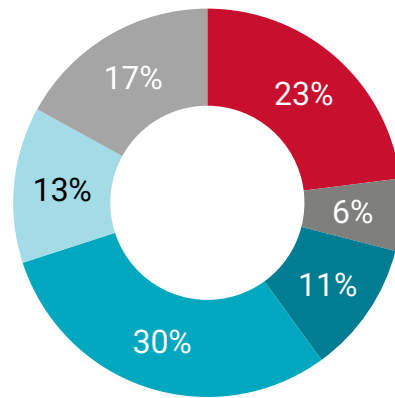
Portfolio Tenure



- <1 year remaining
- >=1 to <3 years remaining
- >=3 to <10 years remaining
- >=10 years remaining

Diversified customer base
No more than 30% concentration in any one sector

Customer Sector Mix



- Commercial Buildings
- Data Centers & Communication
- Healthcare
- Manufacturing - Electronics
- Residential
- Others



With a large proportion of our customers on long-term contracts, Keppel's margins are insulated from volatility in the wholesale energy markets



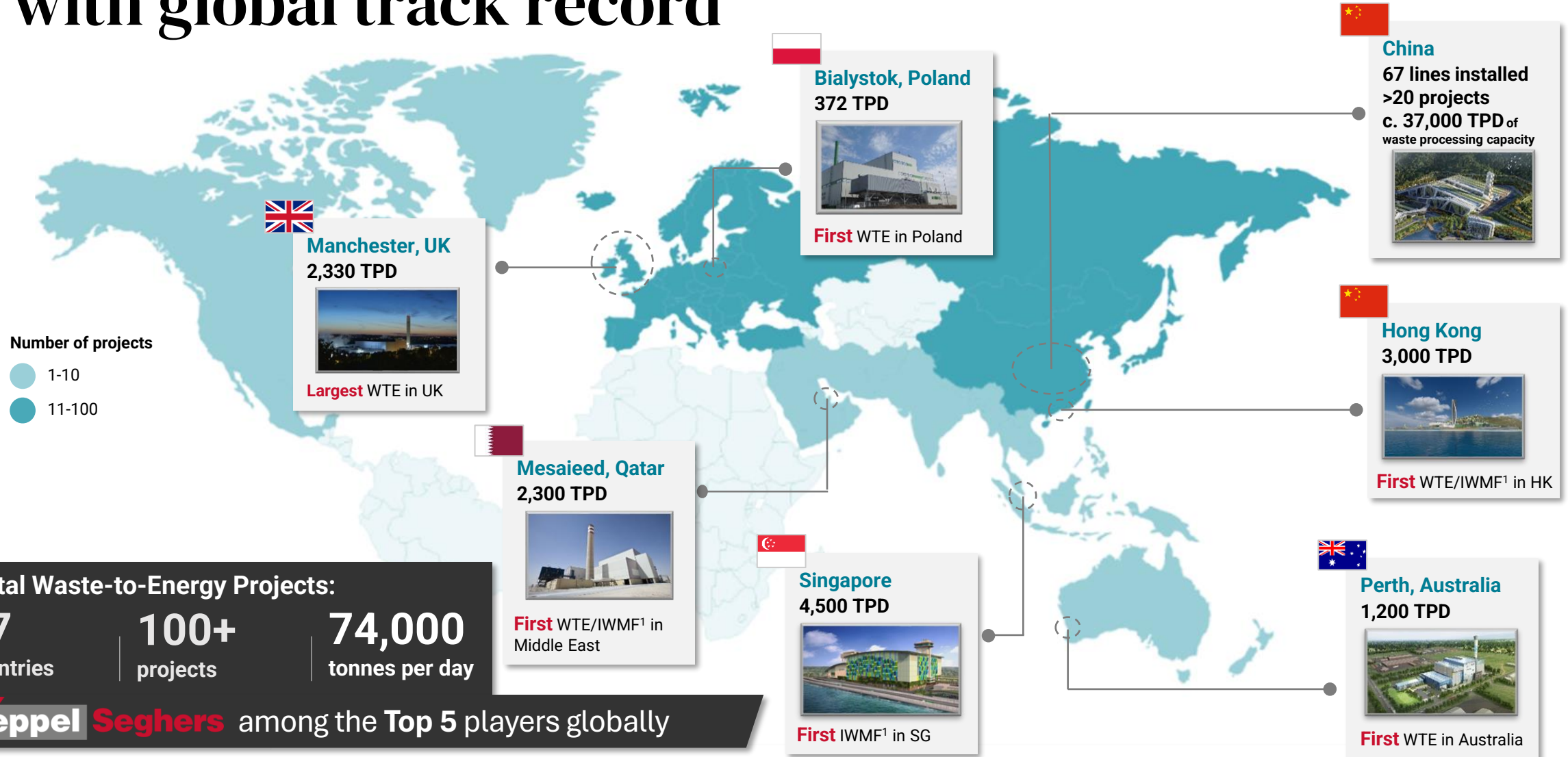
Execution remains key to profitability. Focused on operational capability to achieve reliability and high availability of generation units

02



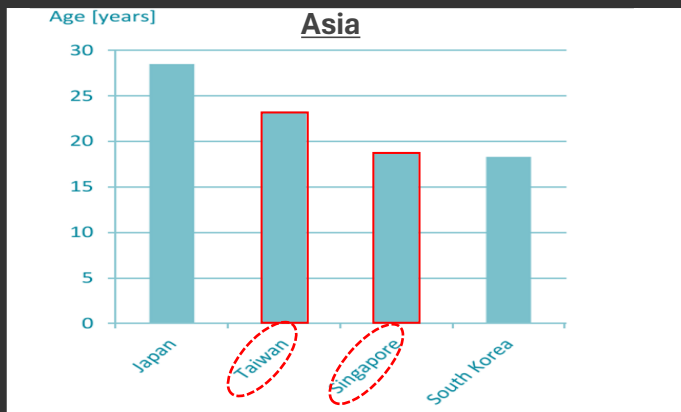
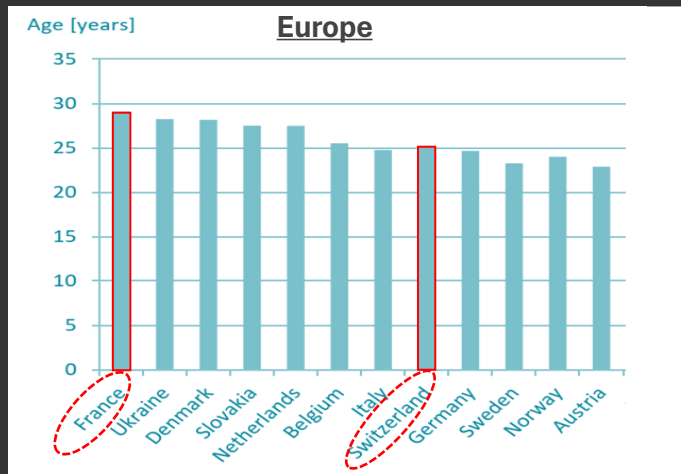
Decarbonisation & sustainability solutions

World class technology provider with global track record



Target markets and offerings

Strong pipeline of WTE in markets with existing WTE plants due for replacement



¹ Source of data: ecoprog



Technology
Solutions



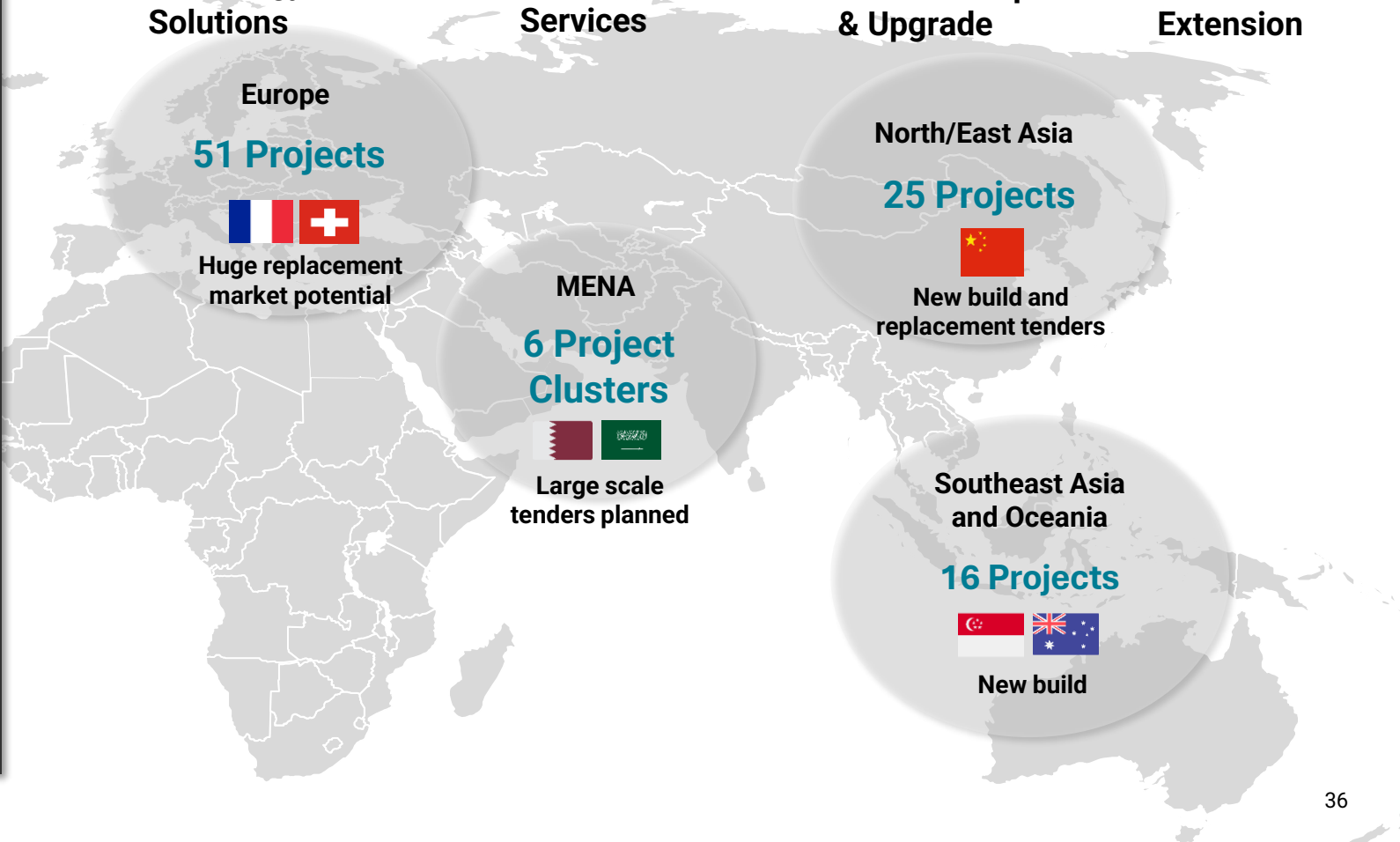
Technical
Services



Plant Follow-up
& Upgrade



Life
Extension



Capturing landmark EaaS projects and beachheads overseas



Entry into China

- Entered China with 11,000RT designed capacity for Perennial Holdings
- Testament of “Growth via partnership model” with customer
- Large addressable markets in China, Vietnam, Thailand



HDB Cooling-as-a-Service

- 5,250RT designed capacity
- Replicable in other precincts
- Potential to provide additional value add services to residents



Largest deployment of ultrafast chargers at a single site in Southeast Asia

- 15-year contract to deliver power
- Phased approach of up to 80 DC charging points of 360kW and 120kW ratings



Jurong Lake District

- 29,000RT designed capacity
- Mixed used including residential
- Capability to expand beyond serving JLD to reach entire Jurong area



Raffles City Singapore

- 12,000RT in cooling capacity
- Singapore's largest integrated development to adopt Cooling-as-a-Service
- Targeting Green Mark Platinum (Super Low Energy) for this 38-year-old iconic building



Largest single-site rooftop solar panel system in Singapore

- 25-year contract
- 43MWp installed capacity
- First airfield side solar installation in the world
- Strong reference for international airports in gateway cities

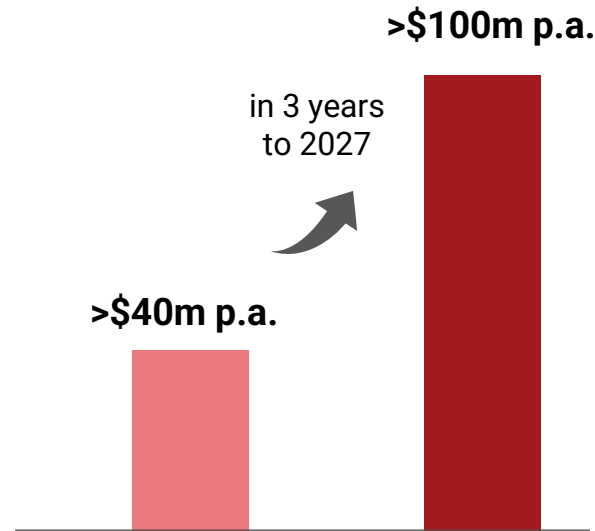
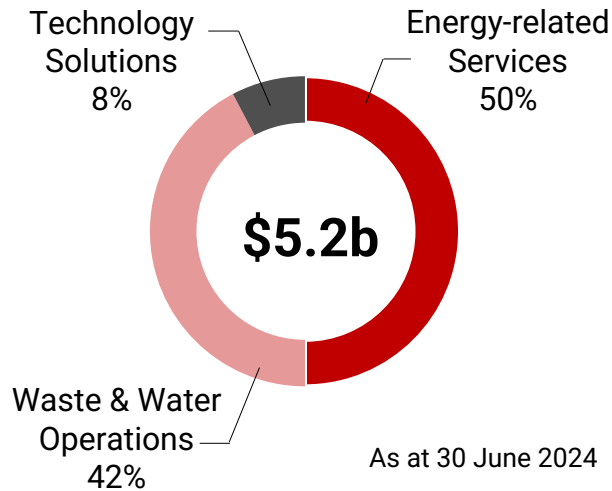
EaaS in commercial & industrial segments is expected to grow rapidly

Strong earnings growth from solutions and services riding the energy transition momentum

Recurring, steady cash flow over the next 10-15 years

\$5.2b long-term contracts secured
>20% growth from \$4.3b at end-2023

2.5x EBITDA growth target



Actively developing low-carbon energy value chain



Early Wins



Shortlisted by Singapore Authorities to undertake pre-FEED on end-to-end solutions for zero- or low-carbon ammonia for power generation and bunkering



One of the six shortlisted projects under the **Australia Hydrogen HeadStart Subsidy** programme

Thank you



The background of the slide is a detailed architectural rendering of a modern building. The building features a large, white, tree-like canopy structure that covers a significant portion of the upper levels. The canopy has a complex, branching design. Below the canopy, there are several levels of greenery, including balconies with plants and a large, multi-level garden area. The building's facade is a mix of glass and wood. The ground floor has large glass windows, and the upper floors have a mix of glass and wood paneling. The building is situated in an urban environment, with other buildings visible in the background. The sky is blue with some clouds. The overall style is modern and sustainable.

Real Estate

Mr Louis Lim, CEO, Real Estate
Investor Day, 20 August 2024



We see trends shaping the **trajectory of asset values** in Asia

Adaptive Re-use

Live-work-play integration evolving in urban centres

Sustainability

Old buildings and precincts requiring a new, greener lease on life

Senior Living

Rising market for aging-well products and services

Market Dynamics

Opportunities from shifting consumer patterns and behaviours, investor expectations and increasingly complex geo-politics

Recent acquisitions **leverage Keppel's SUR capabilities** to drive sustainability performance and returns



The **Asset Enhancement Initiatives** in Inno88, Seoul, produced:

30% Decrease in energy consumption

27% Increase in gross floor area



For One Paramount, Chennai, we are **targeting to achieve:**

>10K_{KL} Water consumption reduction¹

>70% Renewable energy utilisation¹

¹By 2028 against baseline of 2025

Building on our experience and expertise to **grow our urban renewal, urban solutions and retail platforms**



Sustainable Urban Renewal – Ngee Ann Polytechnic
Retrofitting School of Design & Environment for net zero



Urban Solutions – Joint Venture with Jinan Pioneer
Providing consulting services to large scale integrated project in Jinan



Retail Platform – Hanoi Centre
Deepening our retail footprints in Vietnam



We opened our first award winning senior living asset in Asia

Global iF Design Award (Germany)

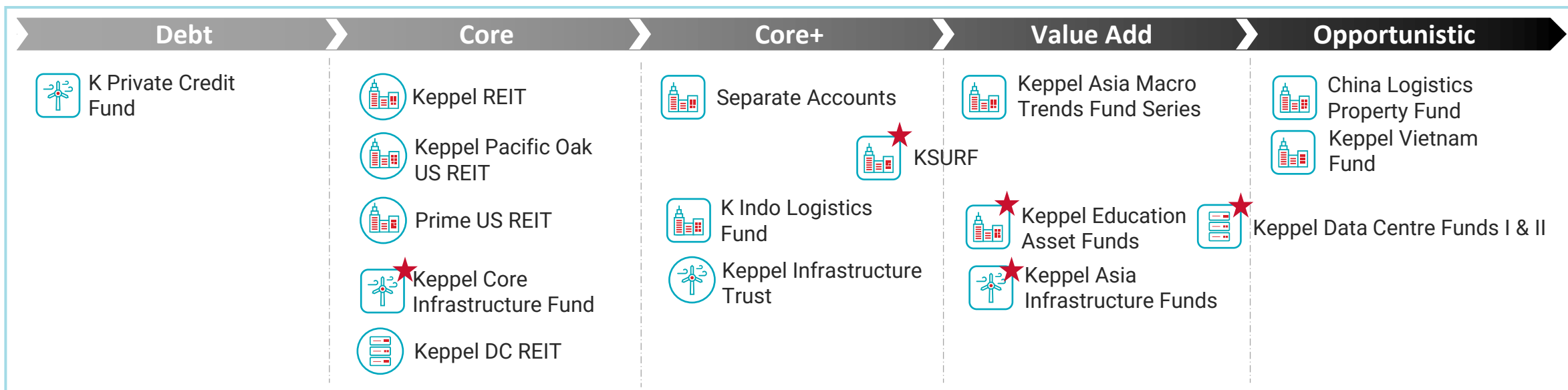
For the holistic transition programme to help elders assimilate to their new environment

Gold Certification for Leadership in Energy and Environmental Design (United States)

US Green Building Council's Green Building Rating System for low-carbon, energy-saving and environmentally friendly designs



Our **real estate credentials and operating capabilities** differentiate our real estate fund proposition



1

More than 40 years of property development and investment experience

2

Strong operating capabilities
 | Sustainable Urban Renewal |
 Urban Solutions | Retail |
 Senior Living

3

Collaborative partnerships
 | Workplace Solutions |
 Urban Living | 3rd party operator |
 Digital Solutions

Thank you



The background of the slide is an architectural rendering of a modern, multi-story building. The building has a distinctive facade with vertical white slats on the left side and a grid of grey panels on the right. A green, terraced structure is visible on the upper floors. The building is surrounded by lush green trees and a clear blue sky with wispy clouds. The overall scene is bright and modern.

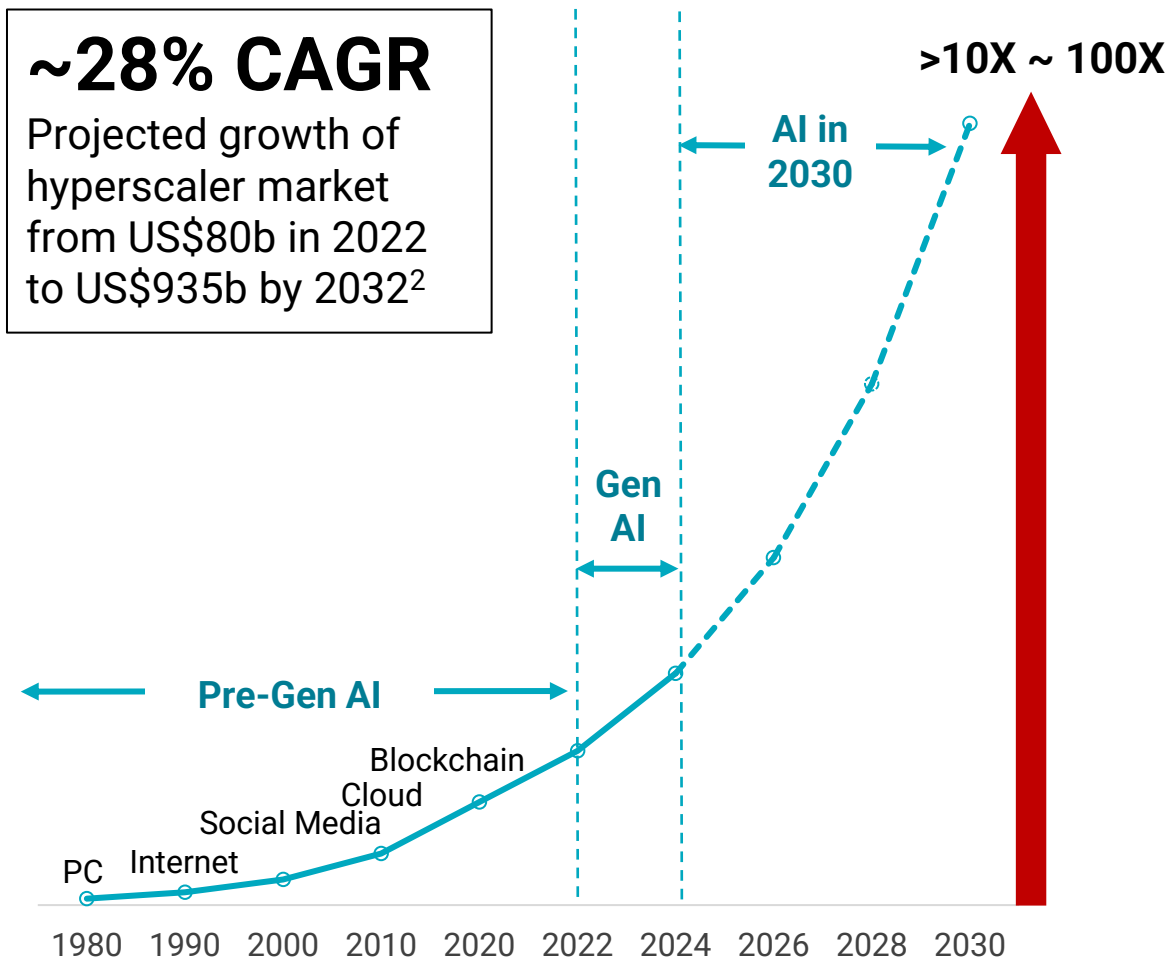
Connectivity

Mr Manjot Singh Mann,
CEO, Connectivity & CEO, M1

Investor Day, 20 August 2024

Surging data demand driven by AI trends

AI requirements on compute have been increasing by 10 times every two years since 2022, a trend forecasted to continue¹



Rising AI market boosts hyperscale demand

>50% Existing hyperscale demand for global DC capacity³

US\$150b AWS planned expenditure from 2024 to 2039

US\$2.9b MS planned investments in Japan over 2025

Strong DC market growth in Asia Pacific & Europe

>4.2x Total data centre supply grew from ~700 MW in 2017 to >3,000 MW in 2022⁴ in Asia Pacific

In Asia and Europe, spillover demand in key markets continues to flow into secondary markets⁵

Greater emphasis on sustainable DCs

300 MW Near-term increase in total capacity in **Singapore**, with potential capacity for green energy deployments⁶

Fueling growth through strategic expansion

Established footprint across **7** countries, and **4** new target markets in Asia Pacific and Europe; highly targeted approach focused on high growth markets with strong customer demand



Our expansion strategies

- Deepen foothold in existing markets
- Expand presence into new markets
- Pursue M&A opportunities
- Strategic partnership with JV partners in new/ existing markets

Our planned AI-ready green DC campuses

- Singapore: accelerating green energy transition with hydrogen grid
- Malaysia: to be 30% solar powered
- India: to be >90% solar and hydro powered

Creating sustainable DC campuses building on Keppel's ecosystem

Infrastructure

Renewable Energy

- Wind energy, Laos-Thailand-Malaysia-Singapore Power Integration Project (LTMS-PIP) and power generation
- Accelerating green energy transition with hydrogen value chain

District Cooling & Heating

- Leveraging centralised district cooling systems expertise

Waste Management

- Solutions for waste and water & wastewater treatment

Real Estate

Real Estate as Master Developer

- Premier real estate developer and manager
- Strategic urban planning to optimise campus layout

Connectivity

Data Centres

- Efficient operating model (end-to-end value chain to design, build and operate)

Managed and Hybrid Cloud Solutions

- Leading managed communications service, IoT provider (through AsiaPac)

Subsea Cable Systems

- Jointly own and develop the world's first subsea cable system, enabling global connectivity and seamless data centre operations

DataPark+

Redefining data centres through cutting-edge technology and sustainable, community-centric solutions aligned with Singapore's Green DC Roadmap

Singapore's Green DC Roadmap



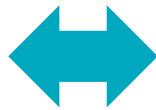
Energy efficiency improvements

- Tropical DC methodologies to reduce energy needed for air-cooling
- Low-carbon energy sources to power DCs
- Cooling solutions to meet DC needs



Water efficiency improvements

- Water Usage Effectiveness target of 2.0m³/MWh or lower over next 10 years



DataPark+: A scalable, modular data centre solution that aggregates demands and enhances community and ecosystem integration

Key technical features:



Scalable up to 1 GW of green power



Compliant with tropical DC standards



Flexibility to operate at higher temperature



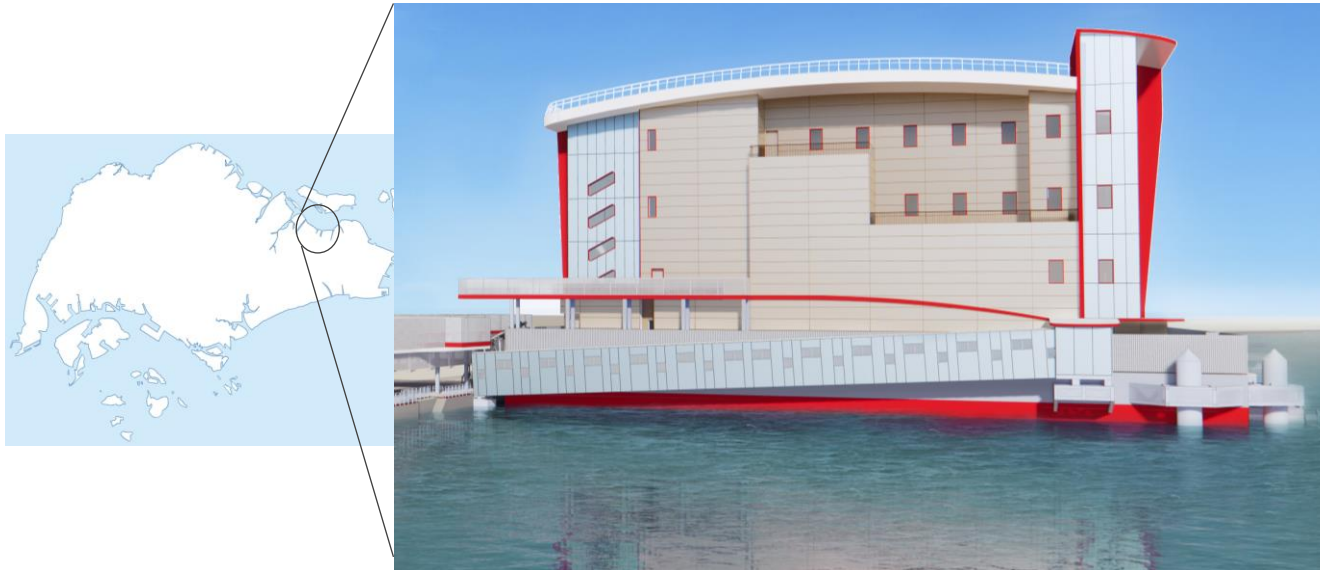
Seawater cooling eliminates use of potable water

Integration with Keppel's submarine cables:

Enabling global connectivity and seamless data centre operations

Floating DC

Designed to enable submarine cable connections directly between shoreside infrastructure and other regions; the design improves Power and Water Usage Effectiveness using technologies such as seawater cooling



* Drawings are only for reference and subject to future planning and design



Design Development: In progress, working together with contractor and customer



Electrical Load: Power availability addressed, with confirmation of 20 MW maximum electrical load with SP PowerGrid by 2027



FID: Target completion in 2H24



Target Completion: 2027

Bifrost Cable System

Enabling data centres with the world's largest capacity high-speed optical cable and subsea connectivity hub across the Pacific Ocean and beyond

- Cable laying operations: >80% completed to-date, with completion expected by early 2025
- Main trunk targeted to be ready for service by 1H25



Length: >15,000km

Keppel's share of total project cost: ~US\$350m
Co-investors holding 60% stake in Keppel's share of fibre pairs

Operating & maintenance fees: >\$400m
To be earned over 25 years from the first two committed fibre pairs upon completion

Digital connectivity solutions

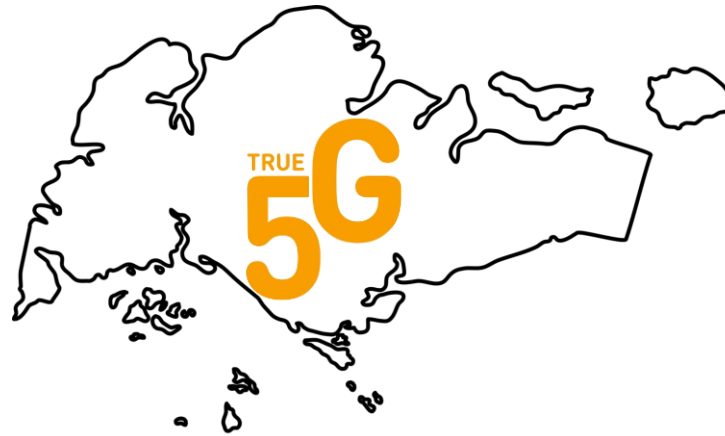


Digital Platform
successfully implemented

Mobile & FBB Customers
100% Migrated

From 200+ Databases
Now 1 Data Lake

From 300+ Applications
Now 12 Core Applications

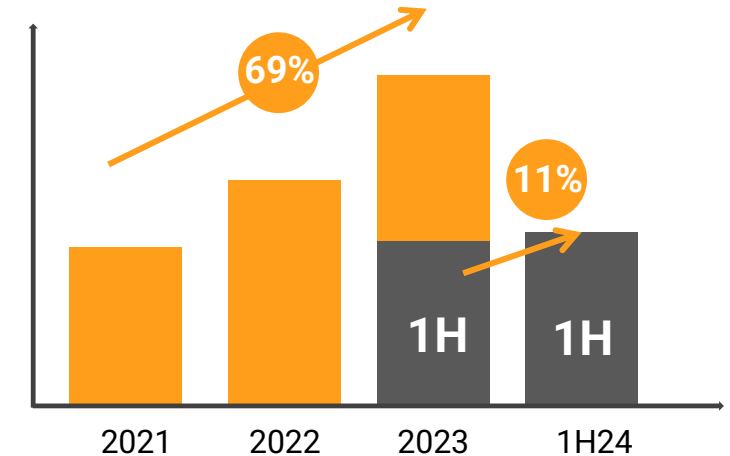


5G SA Network
>99% coverage nationwide

36 5G enterprise use cases deployed

~1/3 network traffic on 5G

B2B revenue



Enterprise Biz
double digit growth

+69% from 2021 to 2023

+11% from 1H23 to 1H24

Redefining digital infrastructure to enhance how we live, work and connect with one another

An integrated ecosystem that creates a seamless digital experience

Data centres

Enabling the future of AI through more advanced and greener digital infrastructure



Bifrost Cable System

Providing global connectivity with low latency for seamless data exchange



Cloud native digital platform

Empowering businesses and individuals with scalable and secure on-demand services



Thank you



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